

73rd

FIABCI WORLD
REAL ESTATE CONGRESS

JUNE 5-9, 2023

NOBU EDEN ROC HOTEL
MIAMI BEACH | FL



BUILDING
for the FUTURE



FIABCI
INTERNATIONAL REAL ESTATE FEDERATION

SUMMARY

- Who we are
- Presidential message
- Key figures
- Host city: Miami
- Main venue
- Program at a glance
- World Prix d'Excellence Awards
- Social Tours
- Luxury Property Receptions
- Speakers
- Organizing Committee



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WHO WE ARE

FIABCI is the world's most representative non political business networking organization for all professionals associated with the real estate industry.

Representing over 40 professions, in 72 countries, our mission is to provide our members with access and opportunities to exchange knowledge, share best practices, and conduct business with each other.

FIABCI is known worldwide both within the industry and among other world organizations that share our same interests, including the United Nations, with whom we hold special consultative status at the Economic and Social Council (ECOSOC).

We support the implementation of the United Nations' New Urban Agenda, in particular the Sustainable Development Goal 11: *To Make Cities and Human Settlements Inclusive, Safe, Resilient and Sustainable.*

Sharing & Inspiring Best Practices Worldwide

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PRESIDENTIAL MESSAGE

Dear FIABCI members and distinguished guests,

It is an honor to invite you to the 73rd FIABCI World Real Estate Congress, happening from June 5 to 9, 2023, in Miami. Together with the MIAMI REALTORS®, our special host, we bring you an exciting program, including two days of high-level conferences, business networking opportunities, and study tours of some of the city's most iconic buildings. But that is not all. As one of the International Real Estate Federation's most important annual events, the World Congress is also marked by the Prix d'Excellence Awards, dubbed the "Oscars of Real Estate" by The Wall Street Journal.

It is only fitting that this momentous event will take place in Miami, one of the most desirable destinations in the world right now. Beyond strong tourism and warm climate, the second-largest city in Florida brings a lot to the table, thanks to the unstoppable Miami movement promoted by Mayor Francis X. Suarez.

The aim of the movement, in the mayor's own words, is to create a truly sustainable technological sector, and invest in the infrastructure that surrounds it. As such, the city is experiencing a real estate boom that hasn't gone unnoticed to international investors looking for great business opportunities now that travel restrictions have eased.

For all these reasons, I invite you to join us from June 5 to 9, 2023, for the 73rd FIABCI World Real Estate Congress. Register today to secure your place and take advantage of the early bird rates.

I look forward to seeing you all in Miami.

Susan Greenfield

FIABCI World President 2022-2023



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KEY FIGURES

+ 500 Attendees

Representing all professions of the real estate industry: architects, developers and constructors, investors, asset and property managers and brokers, PropTech companies, lawyers, notaries and other experts

Presidents, CEOs, Executives

In an international real estate environment

4 Days

Of conference sessions, networking and hospitality moments in emblematic places

50 + Delegations

From 5 continents

World Class Speakers & Guests

Leaders, Experts and Officials



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HOST CITY: MIAMI

Greater Miami is synonymous with beautiful beaches and towering palm trees – but in its urban center, it's the cityscape of glittering skyscrapers over Biscayne Bay that gets all the attention. Diverse, dynamic and densely populated, Downtown Miami and the adjoining Brickell area is a hub of international finance, dining, arts and entertainment that no visitor should miss.

Despite its modern façade, this neighborhood has its roots firmly planted in the past, springing up along the banks of what is now known as the Miami River. Miami's first development boom started here in the 1900s, and icons such as the DuPont Building (Miami's only Art Deco skyscraper) and the Freedom Tower (where Cuban refugees were processed for entry into the U.S.) were raised in the following years. Today, the Freedom Tower is home to the Museum of Art and Design (MOAD) at Miami Dade College.

Downtown Miami's newest architectural icons – which do double duty as popular entertainment venues – include the contemporary art-focused Pérez Art Museum Miami (PAMM); the FTX Arena (home to the NBA's Miami HEAT); and the Phillip and Patricia Frost Museum of Science, which houses an aquarium and a 250-seat planetarium.

Visitors can easily get around Downtown Miami's compact core using CitiBikes, scooters and the Metromover (a free, air-conditioned elevated train). It winds through Brickell – where the shops at Brickell City Centre and Mary Brickell Village entice – and heads north to attractions such as the waterfront green spaces at Maurice A. Ferré Park and Bayfront Park, and to the shops at Bayside Marketplace, where the nearly 200-foot-high Skyviews Miami Observation Wheel offers panoramic views of Biscayne Bay. Bayside is also a hub for sightseeing bus tours and boat tours, which take passengers through the bay islands, fringed with palatial waterfront homes, many of them celebrity-owned.

Of course, a day of exploration requires fuel, and this neighborhood brims with appetizing options for lunch, happy hour and dinner. Dine at Area 31 on the 16th floor of the Kimpton EPIC Hotel or at La Mar by Gastón Acurio on the terrace of the Mandarin Oriental, Miami on Brickell Key, with spectacular views of Biscayne Bay and the skyline.



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MAIN VENUE

Step onto the same stage where Nat King Cole first performed “Mona Lisa” in the Mona Lisa Room. We will be hosting our guests where Hollywood’s Elite once gathered in glamorous surroundings in the Pompeii Ballroom. Each event space at the Nobu Eden Roc Miami Beach exudes personality, setting them apart from any bland boardroom. Blending a rich history with modern accents and exceptional service, create iconic meeting moments at this beautiful, convenient, central Mid-Beach location. The inviting guest rooms and suites channel the undeniable energy of Miami—with just the right pops of color and touches of classic Florida glamour. Soak in ocean or skyline views from expansive balconies, be surrounded by beautifully curated pieces from Saatchi Art, and experience seaside magic at a private beach cabana or their three unique pools.

Nobu Eden Roc Hotel

4525 Collins Avenue | Miami Beach, FL 33140

Note: Nobu and Eden Roc are the same hotel/property, located on beautiful Miami Beach. The only difference is view and room amenities.

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PROGRAM AT A GLANCE

Monday | June 5

- 12 – 7:30PM **Registration & Welcome Desk**
- 12 – 1PM **Board Meeting and Lunch (Closed meeting)**
Aozora/Tsuki (Upper Level)
- 8 – 10PM **Welcome Reception** ●
Miami White Hot Party
Nobu Eden Roc Garden



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PROGRAM AT A GLANCE

Tuesday | June 6

All Programs are at Nobu Eden Roc – Pompeii/Promenade Ballroom (or as otherwise noted) Badges are required for entry to every event.

7:45AM **Global Power Breakfast** – *Nobu Restaurant*

8:30AM **Go to Pompeii Ballroom**

9:00AM **Grand Opening Ceremony** – *Pompeii Ballroom*

Teresa King Kinney, MIAMI REALTORS®
President, Organizing Committee

Susan Greenfield
FIABCI World President – World President Welcome

Mayor Dan Gelber
City of Miami Beach – Welcome and Developing a Resilient Future

9:45AM **KEYNOTE**
A Legacy of Leadership, Building a Better World Together
Moderator: Fernando Arencibia, Jr.
Governor Jeb Bush – 43rd Governor, State of Florida

10:35AM **Developing for Tomorrow's Buyers**
Moderator: Teresa King Kinney
Edgardo Defortuna – Fortune International
David Martin – Terra Group
Camilo Miguel, Jr. – Mast Capital
Dev Motwani – Merrimac Ventures

11:00AM **Iconic Brands & Iconic Projects**
Moderator: Teresa King Kinney
Alicia Cervera – Cervera Real Estate
Mayi De La Vega – One Sotheby's
Daniel Guerra – Fortune International

11:20AM **Foreign Investment Panel**
Moderator: Julian Josephs Saul Levy – PIA
Hermen Rodriguez – JLL

11:40AM **The Miami Report**
Craig Studnicky – ISG Related
Noon Business Networking Lunch & Program
Sponsored by: Residential Real Estate Council & Lennar
Eden Roc 1 Ballroom

Continues on next Slide

PROGRAM AT A GLANCE

Tuesday | June 6

All Programs are at Nobu Eden Roc – Pompeii/Promenade Ballroom (or as otherwise noted) Badges are required for entry to every event.

1:30PM KEYNOTE

24-Hour Cities: Impact & Benefits
Hugh Kelly, Author, 24-hour Cities

1:50PM

Architects: The Legends

Moderator: Ines Hegedus-Garcia
Bernardo Fort Brescia – Arquitectonica
Elizabeth Plater-Zyberk – DPZ Partners
Bernard Zyscovich – Zyscovich

2:20PM **Shaping the Future: Rising Stars in Architecture & Design**

Moderator: Ines Hegedus-Garcia
Luca Bigliardi, Italy – PRINCIPIOATTIVO Architecture Group
Amanda Bonvecchio – Vagabond Group
Kurt Dannwolf – ODP Architects
Ivo Fernandez – Modis Architects

2:40PM

Transforming Construction: 3D Printing & The Future of Building Technology
Max Jarosz – University of Miami

3:00PM

BREAK - Promenade Ballroom

3:30PM

Revolutionizing Sustainable Living: The Future of Container Homes
Moderator: Danielle Blake – MIAMI REALTORS®
Mazen Haddad – Township Capital
Adam Morris – CNTNR

3:50PM

Protecting our Oceans & Waterways
Mike Gibaldi – Surfrider Foundation

4:00PM

Keeping History Above Water
Dr. Jennifer Jurado – Chief Resiliency Officer, Broward County

4:15PM

Predicting the Future: Follow the Money
Ana Bozovic – Analytics Miami

4:30PM

The Psychology of Investment
Enrique Teran – Co-Founder & Principal, Avanti Way Group

4:45PM

In The Rankings
Teresa King Kinney – MIAMI REALTORS®

4:55PM

Closing Program

5:00PM

Adjourn for the Day

2 – 7PM

Welcome Desk – Promenade Foyer

EVENING

Luxury Property Reception (SOLD OUT)
6:00 PM: ARIA Reserve
(Transportation provided/ticketed event/BADGE REQUIRED)

Dinner on own

Luxury Property Tours

(limited availability)



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PROGRAM AT A GLANCE

Wednesday | June 7

7:45AM **Global Power Breakfast** - *Nobu Restaurant*

9:00AM **Day 2 Program Begins** - *Pompeii Ballroom*

9:05AM KEYNOTE
Foreign Investment Trends, Objectives & Outlook
Gunnar Branson, CEO, AFIRE

9:25AM **Inside Top Broker Minds**
Moderator: Christina Pappas – President, The Keyes Company
Rei Mesa, President – CEO, BHHS Florida Realty
Mike Pappas – CEO, The Keyes Company
Jay Phillip Parker – CEO, Douglas Elliman Florida & President of
Douglas Elliman Development Marketing

10:00AM **Sustainable Architecture & Award-Winning Design**
Shaun Killa – Killa Design, Founder

10:20AM **From Tragedy to Triumph- The Power of Community**
Mayor Daniella Levine Cava – Mayor Miami-Dade County

10:40AM **The Metaverse Metropolis**
Alexander Kanen – Attorney, Kanen Law
Greg Lindsay – Futurist, Cornell Tech

11:10AM **Web3, NFTs and the Metaverse**
Moderator: Laura Pamatian – Height Zero Real Estate
Alexander Kanen – Attorney, Kanen Law
Greg Lindsay – Futurist, Cornell Tech

11:30AM **Future of Real Estate with Crypto/Blockchain**
Liz Sturrock – MIAMI REALTORS®
Dave Weisberger – CoinRoutes

Noon **Business Networking Luncheon and Program**
Sponsored by: Real Grader & Government of the Adjara Republic /
Silk Road Group SA
Special Presentation by Global Housing Foundation

Continues on next Slide

PROGRAM AT A GLANCE

Wednesday | June 7

1PM– 3PM **Welcome Desk - Promenade Foyer**

1:30PM KEYNOTE

A Front Row Seat to History

Mike Emanuel – Chief Washington Correspondent

2:00PM **Global Young Professionals Network (YPN)**

Katherine Arteta – MIAMI YPN President

Christina Pappas – President, The Keyes Company

Kevin Puricelli – MIAMI REALTORS®

2:20PM **Think Global, Invest Local: Uncovering Investment**

Opportunities Around the World

David Coddington – Greater Fort Lauderdale Alliance/Broward County

James Kohnstamm – Beacon Council/Miami-Dade County

2:40PM **BREAK - Promenade Ballroom**

3:20PM **Remaking Our Cities: Adaptive Reuse**

Avra Jain – Co-Founder, Vagabond Group

3:40PM **Will AI Replace You or Enhance You?**

Ines Hegedus-Garcia – MIAMI Chairman of the Board

3:55PM **Inter Miami CF- World Class City...World Class Sport**

Devon McCorkle – President of Miami Freedom Park

4:10PM **Broadcasting Your Brand: Leveraging Media to Build a Global Presence**

Moderator: Liz Juffin – MIAMI REALTORS®

Katrina Campins – Host of Mansion Global, Fox Business

Bianca D'Alessio – Founder/Masters Division, Nestseekers/

Selling the Hamptons

Todd Nepola – CEO, Current Capital/Bravo TV

4:35PM **Closing Program**

4:45PM **Photo Opportunities with Speakers**

Pompeii & Promenade Ballroom

EVENING: **Luxury Property Reception: (SOLD OUT)**

6:00PM: Cipriani Residences Miami

(Transportation provided; Sorry, absolutely no walk ins, ticketed event)

Medal Holders Dinner (Sold out, ticketed event)



CIPRIANI

RESIDENCES MIAMI

Luxury Property Reception
6:00 PM: Cipriani Residences Miami

(Transportation Provided; Sorry, Absolutely No Walk-ins, Ticketed Event)

PROGRAM AT A GLANCE

Thursday | June 8

DAY **Social Tours**
(Limited availability; Sorry, no on-site registrations)

EVENING **World Prix D'Excellence Awards & Gala:
A Magnificent Evening to Remember:
"Welcome to a Night in the Jungle"**
At the Exclusive Jungle Island
(ticketed event)



Friday | June 9

8:00AM **General Assembly Breakfast - Nobu Restaurant**

9:30AM **General Assembly Meetings - Eden Roc I Ballroom**

Noon **Past President's Luncheon (CLOSED MEETING)**
Mizu/Taiyo Room (upper level)

Noon **Luncheon for General Assembly - Eden Roc I Ballroom**

1:00PM **Elections 2023 - Mona Lisa Ballroom**

2:00PM **General Assembly Formal Session**

5:00PM **Board of Directors 2023-2024 Meeting
(CLOSED MEETING) Aazora Tsuki**

7:00PM **Reception: Farewell to Miami - Promenade Ballroom**

8PM- 11PM **Farewell to Miami: Havana Nights**
Pompeii Ballroom (ticketed event)

PROGRAM AT A GLANCE

FIABCI Medal Holders Dinner

(Closed-door event for Medal Holders & respective accompanying persons)

Venue: The Wolfsonian - Florida International University
1001 Washington Avenue
Miami Beach, Florida 33139

Dress Code: Black Tie

Since its inauguration in 1963, 353 members have been conferred by World Presidents with FIABCI Medal of Honor. The rule is that FIABCI Medal of Honor should only be worn on the left breast (to show its logo) at FIABCI global event and social meetings. Only FIABCI Medal holders conferred by World President and his/her accompanying person can attend the annual dinner organized during the World Congress in a special venue



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Thursday | June 8

World Prix D'Excellence Awards & Gala Dinner:



A Magnificent Evening to Remember: "Welcome to a Night in the Jungle"
at the Exclusive Jungle Island



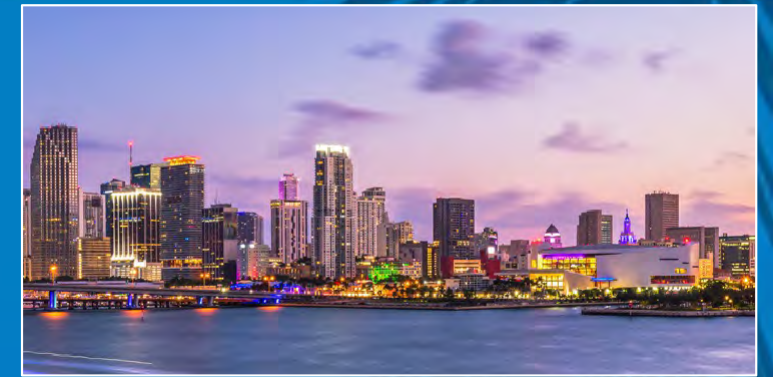
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SOCIAL TOURS (Limited Availability - Subject to Change)

- **Wynwood Tour & Adaptive Reuse:** Repurposing for the Present Guided Tour
- **Senior Thriving in the 305: Amenities Lifestyle for 55+ Guided Tour**
- **NEW Miami Skyline: Downtown & Museum**
- **Miami's Little Havana Culture & Cafecito Walking Tour**
- **Wynwood Street Art Tour**
- **University of Miami School of Architecture 3-D Printer Tour**
- **Everglades National Park Tour**
- **Miami Beach Golf Club**



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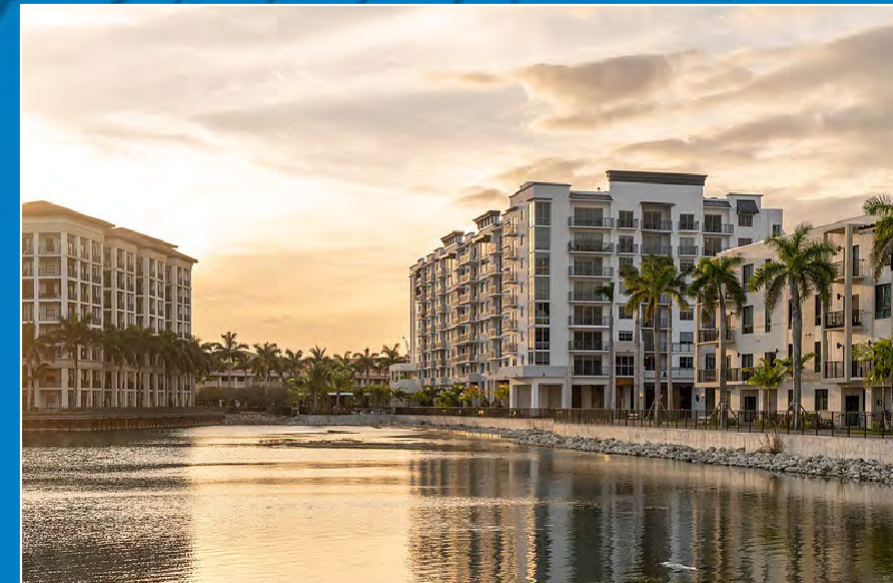


SOCIAL TOURS



Wynwood Tour and Adaptive Reuse: Repurposing for the Present Guided Tour

- Many former warehouses in Miami's Wynwood neighborhood have been transformed into retail through adaptive reuse called the Wynwood Arcade
- Take an up close tour of this iconic Miami neighborhood with a narration from a local expert on this topic and area
- Total Tour Time: 3 hours (Available AM and PM)



Senior Thriving in the 305: Amenities and Lifestyle for 55+ Guided Tour

- Exclusively for active adults, Allegro offers a premier 55+ community with luxurious amenities
- Tour will access premium services through Allegro's concierge, while the Resident Experience Director will provide a guided tour Located in Downtown Doral, walk through the vibrant and new mixed-use neighborhood
- Total Tour Time: 3 hours (Available AM and PM)

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SOCIAL TOURS



NEW Miami Skyline: Downtown & Museum Guided Walking Tour



- Explore the Biscayne Boulevard skyline and architectural icons such as Zaha Hadid's One Thousand Museum and historic buildings such as the Freedom Tower
 - Transition into the museum row by visiting Perez Art Museum or
 - Frost Science Museum (your choice)
- Total Tour Time: 3 hours
(Available AM and PM)



Miami's Little Havana Culture & Cafecito Guided Walking Tour

- Experience the Cuban way in the USA, enjoying a cup of cortadito or Cafecito (your choice)
- Enjoy the latin infusion, a handful of local hangouts, and a chat with one of the neighborhood's cultural ambassadors
- Total Tour Time: 3 hours
(Available AM and PM)

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SOCIAL TOURS



Wynwood Street Art Tour

- Art enthusiasts that want an insider's take on Miami's celebrated Wynwood arts district shouldn't miss this walking tour
- Visit the world famous Wynwood Walls, the Rubell Museum and Margulies Collection, then visit Britto Palace just north of Wynwood
- Total Tour Time: 3 hours (Available PM only)



University of Miami School of Architecture 3-D Printer Tour

- Learn firsthand how 3D Printing is being used in construction
- Learn about the growth, benefits and challenges and learn why this method has emerged as a key player in a variety of industries
- Total Tour Time: 3 hours (Available AM only)

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SOCIAL TOURS



Everglades National Park Tour

- One of the world’s wonders is a vast subtropical wilderness famously known as the River of Grass. Designated as a World Heritage Site, International Biosphere Reserve, and Wetland of International Importance, but to us it’s the Florida Everglades
- Enjoy a guided tour of Everglades Safari Park which includes an airboat tour, a wildlife nature presentation, and a jungle rail, observation platform and exhibits
- Rate: \$99 per person Total
- Tour Time: 5 hours
(Available AM only)



Miami Beach Golf Club

- Originally opened as Bayshore Golf Course in 1923 as part of pioneering developer Carl Fisher’s ambitious Alton Beach subdivision that was designed to lure wealthy winter residents from New York, Indianapolis and Detroit. Dining options available on site (Meal not included).
- Holes 18; Par 72; Yardage 6,813
- Golf Rates for “Summer Season” for non-Florida residents is \$250; Golf Club rental rate: \$70; Golf Cart rental included in fee.
- Driving Range is open to the public 7 days a week
 - Large Buckets: \$19 Medium
 - Buckets: \$16
 - Small Buckets: \$13
- Transportation on own

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Friday | June 9

Farewell Dinner: Havana Nights

Nobu Eden Roc Hotel

COLUMBIA
CUBA



CUBA

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JEB BUSH

43RD GOVERNOR
STATE OF FLORIDA

Governor Bush was the 43rd governor of the state of Florida, serving from 1999 through 2007. During his two terms, Governor Bush remained true to his conservative principles, cutting taxes, vetoing earmarks, and championing major reform of government programs. Under his leadership, Florida was on the forefront of consumer healthcare advances, led the nation in job growth, and launched and accelerated restoration of America's Everglades. In education, Florida raised academic standards, required accountability in public schools and created the most ambitious school choice programs in the nation. As a result, Florida students have made the greatest gains in academic achievement and Florida is one of a handful of states to significantly narrow the achievement gap. Prior to and after his tenure as Florida's chief executive, Governor Bush has been actively involved in the private sector, helping to build the largest full service real estate company in South Florida and owning and operating successful consulting and investing businesses. Governor Bush is also the Chairman and Founding Partner of Finback Investment Partners which is a private equity firm that takes active minority interest in middle market and growth-stage companies. Governor Bush maintains his passion for improving the quality of education for students by serving as the chairman of the Foundation for Excellence in Education, a national non-profit organization he founded to work with education leaders, teachers, parents, and advocates to develop and implement reforms that lead to rising student achievement. Governor Bush has written three books, Profiles in Character; Immigration Wars: Forging an American Solution; and Reply All: A Governor's Story 1999-2007. Governor Bush lives in Miami with his wife Columba. They have three children and five grandchildren.

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MIKE EMANUEL

CHIEF WASHINGTON CORRESPONDENT

FOX NEWS

Mike Emanuel currently serves as chief Washington correspondent for FOX News Channel (FNC). He joined FNC in 1997 as a Los Angeles-based correspondent. Emanuel reported live from the Capitol as it was mobbed by rioters on January 6th, 2021. Previously, Emanuel provided the latest breaking election news from Washington, DC during FNC's Democracy 2020 election coverage. Additionally, Emanuel has covered both the House and Senate proceedings surrounding both impeachments of President Donald Trump, lawmakers passing tax reform, the confirmation hearings for the Trump and Biden Cabinets, and the confirmation hearings for President Trump's three Supreme Court nominees. He also covered Secretary Hillary Clinton's 2016 presidential campaign. In his role, Emanuel has reported on key congressional races, the IRS scandal, the hearings surrounding the 2012 attacks in Benghazi, Libya attacks and President Barack Obama's 2012-2016 State of the Union addresses from Capitol Hill, among other events. During his tenure at FNC, Emanuel has provided live coverage of many national and international stories, including national elections, the 2005 Iraqi elections from Baghdad and the execution of former dictator Saddam Hussein. Emanuel has also secured interviews with top political figures including then-President George W. Bush and Vice President Dick Cheney, Senate GOP Leader Mitch McConnell and House Speaker Kevin McCarthy. On the Democratic side, Emanuel asked President Obama questions at news conferences and in the Oval office and has interviewed prominent Democratic lawmakers such as Senate Majority Whip Dick Durbin of Illinois and Maryland Democratic Senator Chris Van Hollen, and John Kirby from the Biden White House. Before joining FNC, Emanuel worked for KCAL-TV (CBS 9), a local independent station in Los Angeles, CA, where he covered breaking news. Prior to that, he covered local and state politics for KMID-TV (ABC) in Midland, Texas, KCEN-TV (NBC) in Waco, Texas and KTBC-TV (FOX) in Austin, Texas. Emanuel received a B.A. in communications from Rutgers University where he worked as a play-by-play radio announcer for Rutgers athletics on WRSU-FM (88.7 FM).

evangelineemanuel1014@gmail.com - 301-237-2487



GUNNAR BRANSON

CEO
AFIRE

Mr. Branson is the CEO of AFIRE, an association for international real estate investors focused on commercial property in the United States. This group of institutional investors from 24 countries collectively manage approximately \$3 Trillion in commercial real estate assets. Previously, Mr. Branson was the CEO of NAREIM (The National Association of Real Estate Investment Managers). His real estate background includes leadership roles with GE Capital Real Estate and Heller Financial. He also consulted companies such as Jones Lang LaSalle, Wells Fargo, Wrightwood Capital, CIBC, and Fidelity on innovation, product development, and marketing strategies. Mr. Branson is a frequent speaker, for universities and professional groups, on television, and with TEDx, on the changing landscape of commercial real estate.

gbranson@afire.org



HUGH F. KELLY

AUTHOR

24-HOUR CITIES

Hugh heads his own consulting practice, serving the private sector, governmental organizations, and not-for-profit agencies. Kelly earned his B.A. in philosophy (magna cum laude) from Cathedral College (Douglaston, New York) and his Ph.D. in real estate economics at the University of Ulster, (Belfast, Northern Ireland). Hugh served as the International Chair of the Counselors of Real Estate in 2014, and in November 2019 received the CRE's highest honor, the Landauer/White Award for his professional, civic, and non-profit community work. Hugh's book 24-Hour Cities: Real Investment Performance, Not Just Promises (Routledge) won the Gold Award for books from the National Association of Real Estate Editors in 2017. He is co-author of a forthcoming textbook on Real Estate Capital Markets (Cognella), and is working on a book-length project on the subject of "Transcending Tribalism". He publishes regularly in real estate academic journals, as well as in philosophy.

hughkelly@hotmail.com



DAN GELBER

MAYOR
MIAMI BEACH

Dan Gelber is the 38th Mayor of Miami Beach. A U.S. Truman Scholar in college and law school, Dan served as a decorated federal prosecutor in South Florida. He was subsequently appointed by former Senator Sam Nunn to direct the U.S. Senate's prestigious Permanent Subcommittee on Investigations where he led investigations into fraud, waste and abuse in government and counterterrorism. He returned to South Florida and served a decade in the state legislature – House and Senate – where he was unanimously selected as the Democratic Leader. Dan practices law with the firm Gelber Schachter Greenberg LLP and is listed in Best Lawyers of America and is the only Florida lawyer to achieve the "Eminent Practitioner" ranking in his practice area in Chambers USA. Dan is married to career Federal Prosecutor Joan Silverstein, and they have three adult children and two nearly trained dogs. Dan is active in the Big Brothers program having been matched to the same little brother for decades. Dan's father, Seymour, was the 33rd mayor of our City, his mother, Edith, a beloved local school teacher.

DanGelber@miamibeachfl.gov



DANIELLA LEVINE CAVA

MAYOR

MIAMI-DADE COUNTY

Daniella Levine Cava was elected Miami-Dade County's first-ever woman Mayor in November 2020. She enters the Mayor's office following a nearly 40-year career as a relentless advocate for South Florida families in public service and elected leadership. As Miami-Dade County's Mayor, she oversees a metropolitan government with nearly 30,000 employees serving nearly 3 million residents, managing an annual budget of approximately \$10 billion. A social worker, lawyer, and community activist, she was first elected in 2014, and re-elected in August 2018, to serve as the Miami-Dade County Commissioner representing District 8.

mayor@miamidade.gov - 786-863-1552



SUSAN GREENFIELD

WORLD PRESIDENT
FIABCI

Susan Merdinger Greenfield is an Associate Broker at Brown Harris Stevens with a 45+ year history of comprehensive real estate brokerage, marketing, branding, and consulting services. Her clients have ranged from individuals and small businesses to multi-billion-dollar international conglomerates. Susan has been in the top tier of BHS agents year after year. In 1980, she joined Merrill Lynch Realty as Director of Marketing, later becoming Vice President of Domestic and International Sales and Marketing. Susan was instrumental in creating the firm's international cross-referral sales network linking the overseas Private Client brokerage offices and clients of Merrill Lynch with the domestic offices of Merrill Lynch Realty. Applying her public relations and branding skills, Susan was successful in enhancing the image of some of the firm's mid to luxury, high-end realty offices in strategic markets. At Merrill Lynch, Susan was responsible for the national sales, marketing, advertising, and public relations for the 480 wholly owned and operated residential real estate offices across the United States. When Merrill Lynch sold its real estate operations to Prudential Real Estate affiliates in 1989, Susan organized her own New York City-based firm, Jean-Marc Levet & Partners. With offices in Paris and New York, the firm served high-net-worth clients, including owners of residential and commercial real estate. In 1996, Susan merged her company into Brown Harris Stevens. She has also acted as a sales and marketing consultant for the following residential and resort developments: "Kensington Green" in London, England; "Sandy Port" in Nassau, Bahamas; "Virgin Grand" in St. Johns, US Virgin Islands; and the "Four Seasons Resort and Hotel" in Nevis, WI. Susan Greenfield is an active member of the International Real Estate Federation since 1981, having held many leadership positions, including as FIABCI-USA President 2017-2018.

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TERESA KINNEY

CEO

MIAMI ASSOCIATION OF REALTORS

Teresa King Kinney is Chief Executive Officer of the 60,000-member Miami Association of Realtors® (MIAMI), the largest local Realtor® association in the nation. MIAMI is celebrating 103 years of service to the industry, the public and the community. The Association also hosts the prestigious Global Real Estate Congress annually and has partnerships with more than 245 international organizations throughout the world. Kinney has served in numerous leadership positions for the state and national associations of Realtors® as well as other state and local organizations and has been a leader in international real estate for 30 years. Kinney is a noted speaker and consultant on leadership, association management, and international real estate. She has presented numerous leadership and professional development seminars at state, national and international association meetings across the U. S. and worldwide. Kinney has been CEO for the Miami Association for 30 years and she and the association have received many awards locally, nationally and internationally. The Association has eight (8) full services offices in Miami-Dade, Broward and Palm Beach Counties and they are currently building a new state-of-the-art Miami Realtors Global Headquarters. Kinney has received an extensive number of prestigious awards, including the Magel Award of Excellence, the highest distinction the National Association of Realtors bestows on association executives.

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ADAM MORRIS

CO-FOUNDER/CEO

CNTNR

Adam F.D. Morris is Co-Founder and CEO of CNTNR Inc. CNTNR builds residential and commercial buildings across North America using steel shipping containers (also known as sea-cans). Durable, energy efficient, and cost effective, CNTNR's buildings look identical to traditional structures but are built in half the time, require little maintenance, and have a low environmental footprint. Adam has extensive experience in all sides of real estate. In his youth he immersed himself in his family's residential design and construction business, quickly developing a fervor for growing and selling businesses. This led Adam to spearhead the creation and development of multiple sister companies—including a construction company, a consulting firm, and a private equity fund—all of which he successfully divested. In recent years, Adam has taken the helm of the family business and scaled it to the level of executing multi-million dollar deals. His latest company, CNTNR, builds eco-friendly, durable, and low maintenance shipping container buildings across Canada. A passionate, strategic, and driven serial entrepreneur, Adam is drawn to high impact enterprises that transform communities for the better. His interests in human rights and animal rights have led him to found the Canadian Family Foundation, a non-profit organization which works to improve animal welfare and senior welfare.

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ALICIA CERVERA

MANAGING PARTNER/PRINCIPAL
CERVERA REAL ESTATE

Miami-raised and Havana born, Alicia Cervera Lamadrid comes from a family whose name is synonymous with luxurious land holdings; she grew up surrounded by real estate, with both parents in the business (Alicia Cervera Sr. founded Cervera Real Estate, Miami's first real estate firm specializing in developer sales). Cervera Lamadrid joined her mother's firm in the early 1980s and rose the ranks eventually making her mark with luxury condos in the up-and-coming Brickell Avenue. She took on different roles and learned the business from the ground up. While family ties may have initially drawn her into the high stakes world of multi-million-dollar properties, it is her sharp business acumen and personable, people-first attitude that keep her among the major players in the industry. In 2011, Cervera Lamadrid resumed an active role in Cervera Real Estate and was named Managing Partner. Together with the firm's leadership, she spearheaded an effort that doubled the size of the company. To date, the Cervera name has listed more than 115 luxury high-rise condominiums throughout South Florida totaling \$16 billion in sales. In the process, Cervera Lamadrid has played an integral role in the revitalization of neighborhoods across the region, including Brickell, Miami Beach's South of Fifth, Downtown Miami, Coconut Grove, and Edgewater. She continues to lead by example, servicing developer client needs while also assisting associates with individual and bulk transactions. Currently, Cervera Lamadrid oversees more than \$4.5 billion of real estate sales in pre-construction and general real estate.

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AMANDA BONVECCHIO

DIRECTOR OF DESIGN AND DEVELOPMENT
THE VAGABOND GROUP

Licensed Architect in the state of Florida, Amanda holds a Masters degree in Real Estate Development + Urbanism from the School of Architecture at the University of Miami where she graduated top of her class. She earned a Bachelor of Architecture from UM with a double minor in Business, and Ecosystem Science + Policy, graduating the program with Honors. Member of AIA Miami and NCARB, she is also an accredited LEED Green Associate. Amanda spearheaded the restoration of the Gold Dust Hotel in MiMo, the Historic Miami River Inn in Little Havana, and Casa Florida bar & restaurant which included the first permanently permitted “container” structure in City of Miami. In 2018, she completed the drawings for the 225 Midtown Renovation Project, now home to Anatomy Gym. Additionally she co-led Vagabond Group as Design Architect for a new 8-story creative Class A office building in Midtown. Amanda is Director of Design and Development at The Vagabond Group. New projects under her purview include the adaptive reuse of a 200,000 square foot mattress factory, the Historic Preservation of the Seven Seas Motel, and the designation of the first warehouse structure in the City of Miami. Amanda is Co-Founder of Vagabond Architecture. She also sits on the MRED+U Board as Alumni Representative.

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ANA BOZOVIC

FOUNDER/CEO

ANALYTICS MIAMI

Ana Bozovic is the founder and CEO of Analytics Miami. For the past seven years, she has been publishing long term trend analysis on real estate, with a focus on the booming Florida market. She is also the founder of LiquiditySolutions.org, where she manages private capital for strategic deployment and acquisition. She recently launched MiamiDealSheet.com where she vets new construction projects, picks the best deals in South Florida, and interviews the visionaries building the city of the future. Ana has been regularly quoted and cited as a market expert in both domestic and international media outlets, including New York Times, BBC, Time Magazine, Miami Herald, Real Deal and others. Ana studied math and physics at Columbia University, and her reports draw upon her ability to recognize patterns where others do not. They are published with the intent of bringing outcome-agnostic truth and clarity to the market. They place local market action within the context of macro trends, ultimately to discern directionality and momentum.

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BERNARDO FORT-BRESCIA

FOUNDING PRINCIPAL
ARQUITECTONICA

Bernardo Fort-Brescia, FAIA, is a founding Principal of Arquitectonica. He studied architecture and urban planning at Princeton University and received a Master of Architecture from Harvard University, where he later taught. He first came to Miami in 1975 to teach at the University of Miami. By 1977 he founded Arquitectonica with a group of young architects and set up a studio in Coconut Grove. Within two years Arquitectonica's work was appearing in magazines around the world. Today Arquitectonica has designed buildings in 58 countries from offices around the world. Bernardo's designs have won hundreds of design awards. His work has been featured in 3,000 national and international publications and has been the subject of numerous museum exhibitions in the Americas, Europe and Asia. He is the recipient of the AIA Florida Honor for Design Award and the AIA Silver Medal for Design Excellence. He was honored as a Fellow of the American Institute of Architects and was inducted into the Interior Design Hall of Fame. In 2018, he was the recipient of the Urban Land Institute Lifetime Achievement Award, marking the first time an architect has won the award. The following year, The Chicago Athenaeum and The European Centre for Architecture Art Design and Urban Studies bestowed Bernardo with the American Prize for Architecture, also known as The Louis H. Sullivan Award. The honor is given to practitioners in the United States that have created a new direction in architectural design and has demonstrated consistent contributions to the built environment. Bernardo is also an Advisory Board Member for the Urban Land Institute Southeast Florida/Caribbean Chapter and the University of Miami School of Architecture. Bernardo has taught at Harvard University, University of Miami and Florida International University, and has chaired architectural advisory boards at these institutions as well, including the University of Miami School of Architecture. He has served on the Board of Directors for the Wolfsonian Museum and the New World Symphony. He is also a strong supporter of the National YoungArts Foundation.

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CAMILO MIGUEL

CEO/FOUNDER
MAST CAPITAL

Camilo Miguel Jr. is the Chief Executive Officer and Founder of Mast Capital, a vertically integrated real estate investment and development firm established in 2006. As a visionary leader, Mr. Miguel prioritizes the development of thoughtfully designed projects that enrich the fabric of local communities, while leveraging his extensive background in real estate, finance, and political networks to provide unparalleled expertise in investment structuring, complex debt, equity products, execution and development. Since the firm's inception, Mr. Miguel has spearheaded the company's strategic investments, risk management, and operations, cultivating a portfolio of over \$3.5 billion in total project capitalization. Under Mr. Miguel's leadership, Mast Capital has emerged as a market leading investor and developer of upscale residential, hospitality, retail and commercial projects, with a keen focus on markets presenting high barriers to entry. Prior to his success with Mast Capital, Mr. Miguel served as President and Founder of Vertica Group, a land investment and repositioning firm where he adeptly managed all facets of the business, such as acquisitions, entitlements, operations and formerly co-founded Clear Title Group, a boutique real estate title insurance company. Mr. Miguel earned a Bachelor of Business Management degree from the University of Miami. A dedicated community advocate and philanthropist, he lends his expertise to various organizations, serving on the boards of Friends of the Underline, the Real Estate Advisory Board at the University of Miami, and the Advisory Board for the Urban Land Institute (ULI) Southeast Florida. Furthermore, he is a member of the ULI's Urban Development and Mixed-Use Council (UDMUC) Red national council.

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CRAIG STUDNICKY

CO-FOUNDER/CEO

INTERNATIONAL SALES GROUP, RELATEDISG

Craig Studnicky is the co-founder and CEO of International Sales Group and RelatedISG, fully-integrated luxury real estate sales and marketing firms representing properties throughout South Florida. Under Studnicky's leadership, ISG maintains a world-renowned and top-producing marketing and sales force. Between ISG and RelatedISG, he manages over 500 licensed agents, selling to clients throughout the United States, Latin America and Europe. Current ISG listings include Reach & Rise, Residences at Brickell City Centre, W Residences Fort Lauderdale, Echo Brickell and MUSE in Sunny Isles Beach. His relationships with developers and clients, coupled with his keen ability to communicate with and train sales staff, has enabled ISG to market and sell more than \$16 billion in luxury properties for leading developers and represent more than 125 buildings over the last 25 years. A real estate broker for more than 25 years, Studnicky began his career in New York City in 1978. In 1984, the New Jersey native founded Steven Craig Realty in Atlantic City shortly after a referendum was passed to accommodate the interest in real estate in the flourishing area. His firm became Atlantic City's leader in real estate, cornering two thirds of the market. In 1992, Studnicky relocated to Florida to work for Ben Franklin Properties as Director of Sales from 1992 to 1994. Craig has his Real Estate Brokers License in Florida and New Jersey and a Series 22 License with NASD.

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DANIEL GUERRA

VICE-PRESIDENT OF SALES
FORTUNE INTERNATIONAL REALTY

Daniel Guerra Vice President of Sales for Fortune International Realty has over 30 years of experience in the Real Estate Industry. During his career he has been involved in the development and sales of thousands of properties and billions of dollars in real estate throughout South Florida. Daniel has also been involved in projects in The Bahamas, Costa Rica, Spain and Panama. In addition, Daniel Guerra participated with the American Embassy Commercial attaché office traveling around the world speaking about the US real estate market. Daniel is the 2021 President for the Residential Board of Miami Realtors as well as a Director for the Florida Realtors Association as well a Director for the National Association of Realtors. Daniel Guerra is currently serving on the Commercial Board of Governors for the Miami Association of Realtors. Serving as a Key Contact for Florida Representative Speaker of the House Danny Perez and the Federal Political Contact for United States Representative Carlos Gimenez, Daniel's extensive involvement in local and state government has proven helpful for the Realtor members and our industry. Daniel is also a member of the Women's Council of Realtors, RRC, and a CCIM candidate.

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DANIELLE BLAKE

CHIEF OF COMMERCIAL
MIAMI ASSOCIATION OF REALTORS®

Danielle joined MIAMI Association of REALTORS® in 2005 to spearhead advocacy initiatives and shape public policy. Through this experience, she has had some incredible opportunities to engage MIAMI's 60,000 REALTOR® members in meaningful projects, such as: the South Miami Container Home, NAR's Mega Grant program and the MIAMI REALTORS® PAC. Her proudest achievement in this role was using a NAR grant to coordinate and prepare a condo task force report, which led to an FHA policy change (ML 15-27); this change was announced at NAR's annual convention in San Diego by then-FHA Commissioner Ed Golding. In October 2022, Danielle became the new Chief of Commercial with MIAMI Realtors. Danielle attended Florida State University, receiving a Bachelor of Arts in Classical Archaeology. Upon graduating, she began lobbying with Robert M. Levy & Associates. Later, she worked in the International Affairs office under the Secretary of the State and served as a legislative assistant in the Florida Senate and House of Representatives.

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DAVID MARTIN

CEO

TERRA

As the CEO of Miami-based development firm Terra, David Martin has cultivated a portfolio of more than five million square feet of residential and commercial real estate valued in excess of \$8 billion. The firm is active across all major real estate asset classes, including multifamily apartments, luxury condominium and single-family residences, retail and office space, hotels, and industrial properties. Mr. Martin oversees several facets of Terra's business, including real estate development, design, construction, financing, marketing, sales and leasing. Relentless in his pursuit of design excellence and responsible approaches to development, Since launching the firm in 2001, David has enlisted the world's top architects and planners as collaborators behind the firm's signature projects. Recent examples include Rem Koolhaas/OMA, Renzo Piano, Bjarke Ingels, Daniel Buren, Ruben and Isabel Toledo, Meyer Davis Studio, William Sofield, West 8, Chef Michael Schwartz, Rene Gonzalez, Chad Oppenheim, RDAI, Gabellini Sheppard and more. A Florida native, Mr. Martin has taken a proactive role in ensuring his hometown is built to last. Terra integrates green space, resilient construction methods, transit connectivity and renewable energy into its developments wherever possible. Additionally, Mr. Martin has been and is involved in several boards and organizations, including serving as a member of Miami-Dade County's Biscayne Bay Task Force, an Advisory Board member for the University of Miami's Masters in Real Estate Development + Urbanism (MRED+U) program, Chair of the Neighborhoods Committee for The Underline, a 10-mile linear park now under construction in Miami, as well as an active member of the Sea Level Rise Committee. This commitment to community is underscored by Terra's historic role in charitable, civic, arts and cultural organizations, including the Miami Children's Health Foundation benefitting Nicklaus Children's Hospital, the Freedom Tower, Vizcaya Museums and Gardens, YoungArts Foundation, and The Bass Museum. Mr. Martin is an alumnus of the University of Florida, where he earned his MBA and his Law Degree (JD), as well as his undergraduate degree, and currently sits on the board for the UF School of Business. He resides in Miami Beach with his wife and two children. dmartin@terragroup.com



DEV MOTWANI

PRESIDENT/CEO

MERRIMAC VENTURES

Dev Motwani serves as President and CEO of Merrimac Ventures, a Fort Lauderdale based real estate firm that focuses on value-add investment and development opportunities. Property types owned and operated include hotels, condos, retail, office, and rental apartments primarily in South Florida and throughout the United States. Dev is also Founder and Managing Partner of Ramesh Properties, a distressed real estate investment fund focused on opportunistic investments in residential and commercial development sites throughout South Florida. He currently oversees nearly \$1 Billion in development projects. Current projects include the Four Seasons Hotel and Private Residences, The Gale Boutique Hotel and Residences, as well as Las Olas Riverfront redevelopment, all in the Fort Lauderdale area. Dev plays an active role in the Florida Community, through his involvement with numerous charities and business organizations, currently serving on the board of the Broward Center for the Performing Arts Foundation, Broward Workshop, Broward College Foundation, and Orange Bowl Host Committee, amongst others. He has recently been appointed by Governor DeSantis to the Governors Covid Task Force on Reopening the Economy as well as the Florida Housing Finance Corp board Dev graduated from Duke University with a Bachelor of Science degree in Economics and Public Policy and from Columbia University's Master of Science in Real Estate Development Program. He has also studied at the London School of Economics.

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EDGARDO DEFORTUNA

PRESIDENT/CEO/FOUNDER
FORTUNE INTERNATIONAL GROUP

Edgardo Defortuna is President, CEO and Founder of Fortune International Group, a Miami-based full-service real estate firm recognized throughout South Florida, Latin America and Europe as a leader in high-end luxury real estate. He oversees all of the company's activities across all of its business units. Mr. Defortuna brings 30+ years of experience in the real estate industry and is considered a visionary and a driving force in South Florida real estate. Since its launch in 1983, Fortune International Group has been a preeminent leader in real estate sales, management, and development, successfully operating and building in South Florida's best neighborhoods including Brickell, Key Biscayne, Coral Gables, Miami Beach, Aventura and Sunny Isles Beach. Today, Fortune International Group maintains 20 offices worldwide with nearly 1,000 agents. In addition, its prestigious development portfolio includes many of the most prominent residential properties in South Florida including Jade Signature, The Ritz-Carlton Residences, Pompano Beach, The St. Regis Residences, Sunny Isles Beach, The Ritz-Carlton Residences, Sunny Isles Beach, Auberge Beach Residences and Spa Fort Lauderdale, Jade Residences Brickell, Jade Beach, Jade Ocean, and Hyde Resort & Residences Hollywood. Fortune International Group is well-known around the world, with a strong presence in Latin America. The company has also penetrated the European and Asian market at full speed, with a special focus on Spain, Britain, France, Turkey and Russia. Through his company's success, Mr. Defortuna is widely recognized for having made a significant contribution to the internationalization of Miami and its reputation as a global business, trade and vacation hub. A pioneer in many areas, Mr. Defortuna can be credited for being of the first Miami developers to align with international "starchitects" to bring his vision to fruition. Fortune International Group has worked with the very best in the world including Herzog & De Meuron, Pierre Yves Rochon, Michele Bonan, Arquitectonica, Carlos Ott and others. According to Mr. Defortuna, "the keys to successful residential real estate development include market knowledge, construction experience and access to plenty of capital. Equally important are ambition and reputation." Mr. Defortuna holds a Bachelors Degree in Electrical and Mechanical Engineering from the National University of Argentina and a Masters in Business Administration from the University of Miami (1982). He is fully fluent in English and Spanish, and is a member of the Mayor of Miami's International Council and serves as Director of the Board of the Argentine-U.S. Chamber of Commerce in Miami. Defortuna is a major benefactor of PAMM (Perez Art Museum Miami), is a member of the University of Miami Advisory Board, and is active in a number of philanthropic endeavors. acampbell@cultivate-pr.com - 786-385-7192



ELIZABETH PLATER-ZYBERK

FOUNDING PARTNER
DPZ CODESIGN

Elizabeth Plater-Zyberk is a founding principal of DPZ CoDesign, and the Malcolm Matheson Distinguished Professor of Architecture at the University of Miami where she directs the Master of Urban Design Program. At DPZ, Plater-Zyberk leads and manages projects ranging from individual building design to new community design, community rebuilding after catastrophes, regional plans to guide smart growth, and zoning regulations -- including Miami 21, a form-based code for the City of Miami, currently in use. Her work with Andres Duany and the firm has been widely recognized by awards such as the Richard H. Driehaus Prize for Classical Architecture and the APA National Planning Excellence Award for Best Practice for Miami 21. At the University of Miami, Plater-Zyberk teaches courses on architecture, urban design, zoning, and adaptation to climate change. She has a joint appointment in the Department of Public Health Sciences at the Miller School of Medicine, collaborating with faculty colleagues on research related to human well-being in the built environment. She was dean of the School of Architecture for 18 years. Plater-Zyberk is a co-founder of the Congress for the New Urbanism, an organization established in 1993 to promote walkable, resilient urban design. She is co-author of *Suburban Nation: The Rise of Sprawl and the Decline of the American Dream* and *The New Civic Art: Elements of Town Planning*. A licensed architect with degrees from Princeton University and the Yale School of Architecture, Plater-Zyberk lectures widely and has been a visiting professor at universities in the Americas, Europe, and Asia. She has served on numerous professional and civic review panels, including the U.S. Commission of Fine Arts.

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ENRIQUE TERAN

BROKER/CO-FOUNDER
AVANTI WAY GROUP

Enrique Teran is the Past 2022 President of the Miami Board of Realtors, the largest local Realtor Association in the U.S., and is at the forefront of the real estate industry, serving as an advocate and voice for Realtors throughout South Florida. He influences and helps shape the industry, serving as a business and public policy advocate for Realtors -- lobbying on Capital Hill, speaking at conferences all over the country and overseeing the Board here in Miami. His firm, Avanti Way Group, is an award-winning real estate conglomerate of investments, property management, asset management, title services, brokerage services and prop-tech companies. Avanti Way Group's affiliate entities: Avanti Way Capital, Avanti Way Realty, Avanti Way Commercial, Folio Title, Propfolio Property Management, and TTK Technology, are all fully integrated with award-winning, proprietary technology platforms, to provide unparalleled, tech-enabled real estate solutions for domestic and international buyers, sellers, and investors. Today, Avanti Way Realty is one of the Top 50 most productive brokerage firms in Florida, with over 1,600 agents, 13 offices throughout the state and more than \$5 billion in sales since inception. The brokerage has been the recipient of numerous awards and rankings, including the South Florida Business Journal's Fastest Growing Companies in South Florida, one of the region's Top Hispanic-Owned Businesses, and was a finalist for the Most Innovative Brokerages nationwide by Inman. Propfolio Management currently manages over 300,000 SF of commercial space through syndication deals reaching roughly \$1 billion in AUM. Folio Title, launched just two years ago, has already been awarded Presidents Circle as one of the top 100 title companies in Florida. Enrique Teran grew up participating in his family's real estate business at a young age, which grew his understanding and passion for the industry. In his first three years in real estate, he closed over 200 transactions using traditional real estate methods but knew the space was ripe for a technological overhaul from top-to-bottom. This experience led Enrique to envision a transformational enhanced experience for Realtors® and consumers. An engineer by trade, he combined his passion for and background in tech with his industry experience to create one of the first paperless transaction platforms in the industry. Teran is an Advisory Board member for Florida International University's Hollo School of Real Estate and a sought-after speaker for national and global organizations, recognized as a "Power Leader" in Real Estate. He earned a bachelor's degree in Management Information Systems from American Intercontinental University, and acquired his real estate license over twenty years ago.

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FERNANDO ARENCIBIA JR

2022 CHAIRMAN
MIAMI REALTORS

Fernando Arencibia Jr is the Co-Founder, Broker and Co-CEO of AVANTI WAY COMMERCIAL, a full-service, tech-powered commercial real estate firm in Florida. He has over 20 years of experience in the real estate industry, specializing in Commercial Real Estate in South Florida. Mr. Arencibia is the 2022 Chairman of the Board of MIAMI Realtors, the largest local Realtor Association in the US, having also served as its Commercial President in 2020 and currently serving as the Miami Realtors RPAC Chair for 2023. Mr. Arencibia has a Master's Degree in Social Sciences from Florida International University. He currently serves as the 2023 Chair of the Florida Realtors Commercial Committee and Vice-Chair of Florida Realtors Public Policy Committee. He's been a National Director for the National Association of Realtors since 2019, serving in the NAR Commercial Committee since 2019. His accolades include: Miami Realtors 2022 Realtor of the Year, the 2020 Commercial Realtor of the Year; NAR National Commercial Award in 2019 and 2021, RE/MAX International Hall of Fame in 2017, and a Leadership Award from FIU's Holo School of Real Estate in 2014. He is an international speaker and has been featured in many local, state and national publications.

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Hermen Rodríguez

Senior Managing Director
JLL Capital Markets, Americas

Hermen is a senior managing director in the Miami office of JLL Capital Markets, Americas. He joined JLL as part of the HFF acquisition and has more than 24 years of experience in the commercial real estate business as an advisor and transactional agent. Hermen is primarily responsible for institutional-grade sale and debt transactions throughout the State of Florida, including numerous transactions in Tampa, Orlando and Jacksonville, as well as the southeastern United States. He focuses primarily on office building transactions. Hermen joined HFF in 2001 and was previously a Vice President at Sonnenblick-Goldman Company where, during an eight-year period, he served a key role in the origination and execution of numerous debt and equity transactions for all property types. Hermen is a graduate of the University of Florida with a degree in economics and real estate. Throughout his career, he has executed more than \$8 billion of office building debt and sale assignments.

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INES HEGEDUS-GARCIA

EXECUTIVE VICE-PRESIDENT
AVANTI WAY REALTY

Hegedus-Garcia is the executive vice president at Avanti Way Realty, which has 13 office locations in Florida. Hegedus-Garcia is at the forefront of the prop-tech industry due to her industry leadership and hands-on approach to technology adoption. Hegedus-Garcia has been identified by the National Association of REALTORS® as a thought leader because of her progressive ideas about real estate. Today she is called upon for speaking engagements all over the world to educate others about the power of new media and Hegedus-Garcia's participation in leadership, as well as the early adoption of social media have earned her recognition and respect amongst her peers and clients. Hegedus-Garcia is a long-time MIAMI REALTORS® leader. She served as the 2019 MIAMI residential president. She is also a NAR and Florida REALTORS® director. Hegedus Garcia is the 2023 chair of NAR's federal technology committee and sits on the board of directors of Second Century Ventures, NAR's capital venture arm. She is also the vice-chair of the Board Leadership Forum for Florida REALTORS® and was the 2022 chair of the communications committee. Hegedus-Garcia is bilingual and is credentialed with a bachelor's degree in architecture from the University of Miami. She is a published author whose articles are read by thousands each month on Miamism.com.

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IVO FERNANDEZ

FOUNDING PRINCIPAL
MODIS ARCHITECTS

Ivo Fernandez is one of Modis' founding Principals and the architectural visionary behind most of the firm's award-winning designs by not being afraid to push boundaries. As Co-founder and Principal, Ivo oversees many of our projects through every phase. From the initial zoning analysis, through the master planning, design development, and construction phases, he stays deeply involved, a true testament to the power of the hands-on approach that defines our firm's operational philosophy. Ivo has more than 25 years of design and management experience, and his portfolio includes some of today's most critically lauded large-scale retail and mixed-use developments; aviation, office, and warehouse spaces; and category-defining residential buildings. His dedication to architectural excellence and infamous "All in or nothing" attitude sets the pace for a challenging, innovative, and collaborative atmosphere at MODIS that results in work of the highest caliber. Ivo and Robert Morissette have successfully guided the firm together since its inception. Under their leadership, Modis will continue to deliver top-quality aesthetic solutions and unparalleled service to our clients while remaining at the very forefront of modern design.

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JENNIFER JURADO

CHIEF RESILIENCE OFFICER & DEPUTY DIRECTOR
RESILIENT ENVIRONMENT DEPARTMENT,
BROWARD COUNTY

Dr. Jennifer Jurado is responsible for leading climate resilience and environmental planning initiatives for Broward County, FL. Areas of particular focus include sea level rise adaptation, sustainable water resource management, shoreline protection, coastal resource conservation, and clean energy projects. She works extensively with internal and regional stakeholders to advance county-wide resilience planning informed by future conditions scenarios, including resilient infrastructure design standards and redevelopment strategies, and fosters public-private partnerships key to large-scale initiatives. Current priorities involve the application of climate information and economic risk assessments to inform a basin-level county-wide resilience plan. Dr. Jurado has been a participant in the four-county Southeast Florida Regional Climate Change Compact since its formation in 2009. She serves on the board of directors for the American Society of Adaptation Professionals and the American Geophysical Union's Thriving Earth Exchange. She earned her Ph.D. from the University of Miami in Marine Biology and Fisheries.

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JULIAN JOSEPHS

WORLD PRESIDENT 2007-2008

FIABCI

Julian Josephs, FRICS, has been in International Real Estate since 1973 in London with Jones Lang Wootton. In 1974 he moved to their Brussels and Antwerp offices in Belgium before joining Hampton & Sons, Paris in 1974. He then went to INSEAD, France, graduating from their trilingual 1977 MBA class and moved to New York before joining Romanek Golub in Chicago, as International Investment Coordinator. In November 1980, he started his own company, in Washington DC, initially acting for overseas investors in developing 5 downtown office properties. For the last 28 years he has developed his own real estate portfolio of urban properties as well as advising international clients. He was elected World President of FIABCI, the International Real Estate Federation, 2007-8. He is Adjunct Professor of International Real Estate at both Johns Hopkins and Georgetown Universities. He is an academic member of AFIRE an ICSC member and on the Americas Board and Governing Council of RICS.

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LUCA BIGLIARDI

COO

PRINCIPIOATTIVO ARCHITECTURE GROUP

Graduated in architecture at Politecnico di Milano, he founded PRINCIPIOATTIVO Architecture Group studio in 2007 with transversal enthusiasm for everything related to architectural design. He lives into constant curiosity for the various disciplines of design and publishing. Able to leverage his personal skills to achieve goals and final deadlines, with determination and motivation. He was recently appointed President of FIABCI Italy and President of the World College of Architects in FIABCI international, as well as representative co-director in Italy of the Urban Monitoring lab project, for UNHABITAT. He is an Italian member of ADI - the Italian industrial design association and of BEDA, the Bureau of European Design Associations. In 2013 he founded the architecture and society magazine Shht of which he was editor-in-chief from 2013 to 2018, and in 2014 he was one of the founding members of ORAMA, a company that provides services related to the world of architecture and design. As Chief Operating Officer of PRINCIPIOATTIVO architecture Group he has participated in various architecture Biennale including that of Venice, Pisa and the Biennale dello Stretto, as well as being invited to various conferences related to the world of architecture and sustainability. Among the most valuable projects developed in recent years: the new museum of the State Mint in Rome, the redevelopment of the historic Monluè heritage farmhouse and the creation of the “Court of the Common Good”, the redevelopment project of San Siro Stadium in Milan and the new headquarters of Saint Gobain Italy.

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MAXWELL ALBERT JAROSZ

CO-FOUNDER

DAFT BURO ARCHITECTURE

Max Jarosz is a licensed architect and co-founder of Daft Buro Architecture. Additionally, he is an Assistant Professor of Research and Director of Fabrication at the University of Miami where he oversees the fabrication facilities and operations. He teaches courses on robotics, digital fabrication, and emerging technology in the field of Architecture. Max is currently serving as the principal investigator for the Concreto Research Unit and serves on the Digital Fabrication and Technology committee, D.E.I. committee, and the Construction Technology sub-committee at the University of Miami. He has been included in a variety of publications such as Architect Magazine and MAS Context and presented in conferences including the 2023 Smart Cities Conference and the 2019 AIA Conference. Max holds a Master of Architecture from the Massachusetts Institute of Technology (MIT). Additionally, he holds a Master of Business Administration from the University of Miami. Prior to joining the University of Miami, Jarosz was a project architect and worked at internationally recognized architecture firms in Boston and New York.

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MAYI DE LA VEGA

FOUNDER/CEO

ONE SOTHEBY'S INTERNATIONAL REALTY

Mayi de la Vega is the Founder and CEO of ONE Sotheby's International Realty, the leading luxury brokerage firm along Florida's East Coast. She founded the firm in 2008, and through her leadership, the company has flourished to thirty offices backed by a global network that spans 26,000 associates in 81 countries and territories. De la Vega is recognized as an industry trailblazer and has harnessed the reputation of the historic Sotheby's auction house to benefit ONE Sotheby's International Realty's agents and clients. She is dedicated to driving the evolution of real estate and is committed to agent success, constantly spearheading new technology, tools, and campaigns. She is an avid art collector and community supporter with years of regional philanthropic involvement.

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MAZEN HADDAD

BOARD MEMBER

REVITALIST LIFESTYLE AND WELLNESS

Currently Mr. Haddad is a board member to Revitalist Lifestyle and Wellness Ltd. furthermore, in the past he has also advised LEAA (US) Inc. a mobile urgent care business with service in New York, New Jersey, Connecticut, Florida, Texas, and Georgia. Mr. Haddad assisted the company with and investor infusion of over \$5M and has organized investors to take the company public through an IPO. From 2013-2020 Mr. Haddad held CEO and Chairman roles for Elixer Ltd., formerly known as Knowlton Capital, then LGC Capital. Mr. Haddad founded the company, formed a board, and raised over \$35M in various rounds of financing to fund various investments for merchant banking. From 2005-2010 Mr. Haddad was President of Township Capital an investment company that administered the Palos Capital Pool LP a fund investing in early-stage situations. The township also financed numerous companies both public and private and helped companies organize their financing strategies. Prior to that point he was Chairman at SGI Properties Canada Fund LP a multi-residential private REIT from 2003-2007. Prior to joining SGI Mr. Haddad was COO and EVP Market Development with Globeam Corporation. That position involved the establishment of the corporate market strategy and corporate development. Previously, Mazen Haddad was Director of Product Management at CTI Datacom Inc. The position involved the creation and cultivation of alliances with best of breed start-ups in the networking arena such as FORE Systems (Marconi), Xylan Corp. (Alcatel), Extreme Networks, NetScreen Technologies, Access 360 Inc., and CoManage Corp. He was instrumental in dramatically reducing channel conflict and creating an environment for CTI to establish itself as a primary partner in Canada.

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MIKE GIBALDI

SALES MANAGER
BRICKELL ENERGY

Mike Gibaldi is on the executive committee of Surfrider Foundation Miami. Currently Treasurer, he is a past Chair and has served continuously on the volunteer board since 2008 defending and advocating for the protection of oceans, waves & beaches for the enjoyment of ALL. His ongoing contributions include the following initiatives:

- Dune restorations,
- Butts of the Beach (half a million cigarette butts collected to date),
- Miami Beach Bandshell Plastic Free Campaign
- Lobbying at federal, state & local level to advocate for ocean/coastal recreation areas
- Speaking before professional, corporate and student groups

Beyond Surfrider, Mike serves on the City of Miami Beach's Marine & Waterfront Protection Authority and is a former member of the City's Sustainability Committee. That's the volunteer stuff. By day, Mike works for Brickell Energy to expand electric vehicle charging infrastructure across multifamily, commercial, mixed use and municipal properties so more of us will switch to emission-free driving.

For leisure, Mike is a beach bum at heart and is an avid surfer, skateboarder, paddleboarder, swimmer, freediver and tennis player. Mike is a born & raised Miami Beach resident and the proud Dad of two adult daughters.

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SAUL LEVY

MANAGING PARTNER OF INVESTMENTS PIA RESIDENTIAL

Mr. Levy has over 22 years of experience in real estate. As Managing Partner in charge of Investments, Mr. Levy has been instrumental in crafting the company's vision and transition into the acquisition of institutional multifamily assets through the Southeast US. During his tenure, Mr. Levy has been responsible for building an acquisitions platform through the Southeast US and added \$250 MM to PIA Residential's portfolio. Prior to this role, Mr. Levy headed PIA Residential Construction Services responsible for the redevelopment and remodeling of more than 800 single-family and multifamily interests in South Florida. Before joining PIA Residential, Mr. Levy founded Stanton-Pender Development Group which specialized in ground-up development of high-end residential units. Mr. Levy has extensive experience in land and real estate acquisitions, residential development and construction, and the financing and marketing of real estate investment opportunities. Mr. Levy holds a Bachelor of Arts in Economics from Boston University, a GCS from London School of Economics, and a Business Degree from the Norwegian Shipping Academy in Oslo.

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ALEXANDER KANEN

FOUNDER

KANEN LAW FIRM

Alexander Kanen has over 18 years of business and legal experience in residential and commercial real estate transactions, corporate governance and crafting investment ventures and strategic partnerships with particular emphasis on real estate, private-equity and blockchain industries. Since founding the Kanen Law Firm in 2007, he has represented hundreds of private, venture capital and institutional clients in all aspects and stages of commercial and residential real estate transactions, including acquisitions of residential properties, mixed-use and commercial buildings, vacant land, development rights, air rights, easements, syndications, financing, sale and leasing of virtually all types of residential and commercial real estate assets. Alexander regularly counsels for-profit and non-profit business clients, including blockchain, FinTech and broker-dealer clients, in formation, syndication, acquisition, financing, development, sale and leasing of real estate, intellectual property and other traditional business assets. He also represents many domestic and international high profile clients, and serves as general counsel to several international companies doing business in the U.S. and in Europe. He is fluent in Russian, French and Georgian languages and is well versed in intricacies of transacting business internationally. Ever since founding Kanen Law Firm in 2007, his mission and focus have always been on finding ways to bring most value to the firm's clients, to their families and to their business. Alexander was first introduced to Distributed Ledger Technology in early 2013, and in 2015, had pioneered real estate transactions which later became commonly known as "Bitcoin Closings", and has since represented many clients in a variety of transactions involving digital currencies. Alexander's current practice is focused on advising domestic and international companies, high-net-worth individuals, entrepreneurs, start-ups, family offices and private equity funds in all stages of capital formation, including traditional venture capital, crowdfunding, as well as tokenization of existing ownership interests in real estate assets and/or raising new capital through tokenized equity offerings and other asset-backed digital security issuances. Alexander currently serves as the Chair of the Wall Street Blockchain Alliance's Real Estate Working Group and is on the FIABCI-USA Board of Directors. Alexander is also the Co-founder of BASIS (Blockchain Advisors for Social Impact Solutions), a for-profit organization providing industry expertise and advisory services to foundations, philanthropists, family offices, social enterprises, charities, NGOs, impact investors, CSR decision-makers, impact assessment organizations, microfinance institutions and their associations.

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AVRA JAIN

CO-FOUNDER
VAGABOUND

Avra Jain is one of the most prolific real estate developers/ investors in Miami, who specializes in investing and revitalizing emerging areas. With a career path that has taken her from bond trading on Wall Street to developing properties along some of Miami's trendiest streets, Avra Jain has earned a reputation for identifying the next "it" neighborhoods. In addition to her nationally recognized historic renovation of the Vagabond Motel, Ms. Jain owns numerous projects along the Biscayne Corridor, which is benefiting from substantial investment in the adaptive re-use and repurposing of previously abandoned or under-utilized Historic properties. Ms. Jain's latest endeavor is the creative collaboration in developing a music centric entertainment neighborhood, Factory Town, which is centered around an adaptive reuse of a 6-acre 1940s mattress factory in East Hialeah. Ms. Jain also co-owns and has developed projects in Wynwood, The Design District, Midtown, Little River, Downtown Park West, and Little Havana. The recipient of three Sundance Film Awards for the documentary Dark Days, this industrial engineering graduate from Purdue University develops projects based around two of her favorite pursuits: art and architecture. Jain suggests "Through art and architecture, life and lifestyle are integrated. Through life and lifestyle, communities and neighborhoods are created." When Avra is not re-imagining skylines, she spends time with her 18-year-old daughter Alexandra, whom she affectionately refers to as "my greatest accomplishment". Some of her recent recognitions include: the AIA Miami "Developer of the Year 2016" for her Historic Preservation work, the "2017 Community Catalyst Award" for her Affordable Housing initiatives, 2018 "City of Miami Guardian of the Year", 2018 Women's Chamber of Commerce "15th Thelma Gibson Award of Excellence", and in 2019 she received the County Proclamation "Avra Jain Day" for "Women Who Shine Honors". Avra serves on the City Of Miami Resiliency Committee and on the boards of Miami Foundation, Locust Projects, and University of Miami's Master of Real Estate Development + Urbanism Advisory and School of Architecture.

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BIANCA D'ALESSIO

FOUNDER

THE MASTERS DIVISION

Born and raised in New York, Bianca currently manages over \$10B in pipeline and active new development sales inventory for Nest Seekers International. Founder of The Masters Division and Managing Director for Nest Seekers Development Marketing, Bianca has brought to market and successfully sold over 40 new construction condominium developments across Manhattan, Brooklyn, Queens, Westchester, the Hamptons and International markets. Prior to her career in Real Estate, Bianca was traveling around the world and later transitioned into a non-profit position, focusing on leadership development, communication, and behavioral training workshops for women across the United States. As an avid volunteer and advocate for women, Bianca regularly facilitates workshops in New York on topics such as opening a bank account, establishing and using lines of credit responsibly, household budgeting and navigating the financial aid process. She also serves on the Alumni Advisory Board for her alma mater, Babson College in Boston. During her time at Babson, Bianca packed a suitcase and moved to Auckland, New Zealand for six months where she enrolled at the Business School at the University of Auckland. She then spent the next three months living in China, Russia and India studying the entrepreneurial ecosystems and political spheres that affect business in the emerging markets. Bianca eventually went on to do consulting work for a technology start-up firm in Tel Aviv, Israel. Through her time abroad, she gained incredible insight on different communication styles, negotiation tactics and cultural norms. Bianca prides herself on being a strong listener, lifelong learner and loyal advocate for her clients. Bianca was ranked within the top 20 residential brokers of 2020 by The Real Deal. she has been featured in publications such as Forbes, Entrepreneur, Medium, the New York Times, Business Insider, and The Real Deal. Bianca is featured on the hit television show Selling the Hamptons on HBO.

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CHRISTINA PAPPAS

PRESIDENT

THE KEYES COMPANY, INC.

Christina Pappas is Vice President of The Keyes Family of Companies based in South Florida. She is a third-generation real estate broker and a Miami native. Christina started as a Realtor with her family's company, earning Rookie of the Year in 2011. She quickly worked her way to District Sales Manager and in 2020 was promoted to Vice President, working alongside her father, Keyes President and CEO Mike Pappas, in carrying out the company's strategic vision and overseeing its 50-plus offices and 3,500-plus Associates. She works closely in guiding the development, growth and capture rate of the firm's Family of Services – Mortgage, Title, Insurance and Property Management. Additionally, Christina believes in giving back to her community and industry by serving on the executive board of the Young Leaders for United Way Miami-Dade. Christina is currently serving as 2022 Florida Realtors' President and has served as Miami Association of REALTORS Residential Board President in 2017 and their YPN Chairman in 2015.

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DAVE WIEISBERGER

CO-FOUNDER/CEO
COINROUTES

David Weisberger, CEO & Co- Founder of CoinRoutes, has over 35 years of experience in market structure, quantitative finance, and trading automation. Dave started his career at Morgan Stanley where he built their first program and electronic trading systems. Subsequently, he started the non-dollar program trading desk for Salomon Brothers and became the global architect of the firm's equity trading platform. While at Salomon, Dave designed their first trading algorithm using Volume Weighted Average Price as the benchmark, and he contributed to the creation of StockFacts Pro Impact Cost Model - using volume and volatility as a proxy for cost, which was later adopted by Robert Almgren and Neil Chris to develop their model. Next, Dave ran statistical arbitrage trading and electronic market making while developing the firm's first quantitatively managed central risk book. Later on, the firm (now Citigroup through merger) asked Dave to run Lava Trading, the smart routing company, Citi had purchased back in 2004, but which had seen its margins erode while expenses increased. Dave re-positioned Lava by leveraging their ATS to become profitable, by growing volumes and taking advantage of economies of scale. In 2009 Dave joined Two Sigma, where he started the wholesale market-making business, running Two Sigma Securities. During his tenure, he oversaw the transition of all high frequency trading businesses from the fund to the broker dealer he was responsible for. In late 2014 Dave joined RegOne Technologies and in 2015 IHS Markit acquired RegOne Technologies, naming Dave their Global Head of Equity Market Structure and Quantitative Equity Products. In 2017, he was introduced to the crypto asset space by his co- founder, Ian Weisberger, and decided to join him in founding CoinRoutes to provide clients one solution to trade algorithmically across the entire market. CoinRoutes is built for the idiosyncrasies of the crypto market structure, helping clients minimize slippage and achieve operational efficiencies. CoinRoutes is Dave's passion. The company's growth during these past five years and innovation path through its history is a result of the knowledge built throughout his career. Together with other industry-leading companies, CoinRoutes is helping to shape the crypto world. The experiences Dave has collected in management, market- making, quant, algos and the large traditional finance space is fundamental to CoinRoutes' success. His weekly YouTube videos, reviewing of the market, and frequent speech engagements on conferences and podcasts are a reflection of his influence.

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DEVON MCCORKLE

PRESIDENT

MIAMI FREEDOM PARK

Devon McCorkle has become one of the leading professionals at the intersection of multi-billion dollar master-planned projects and sports venue development. McCorkle currently serves as the President of Miami Freedom Park, the master development company responsible for creating the new stadium for Inter Miami CF, (the Major League Soccer [MLS] team owned by the Mas Family and David Beckham) and over \$1B of connected mixed-use development. In addition to a 25,000-seat MLS and concert stadium, Miami Freedom Park is designed to contain a new 58-acre park, and approximately 1.5M square feet of retail, entertainment, office and hotel uses. McCorkle first connected his passion for real estate investment, development and sports during a decade-and-a-half career at CIM Group, a \$30B AUM private equity real estate owner, operator and developer. While at CIM Group, McCorkle focused on the deployment and business oversight of over \$4B of development and sale of over \$2B of luxury condominiums, including the creation of a residential sales and marketing division. From 2016-2022 he led the creation of Centennial Yards Company to assemble, entitle and develop in phases 50-acres and up to \$5B of mixed-use development anchored by State Farm Arena, Mercedes Benz Stadium, and Centennial Olympic Park in Atlanta. McCorkle has a degree in Civil Engineering from Massachusetts Institute of Technology and, notably, grew up working on a family dairy and beef cattle farm in Pennsylvania.



GRAIG LINDSAY

FUTURIST
CORNELL TECH

Greg Lindsay is a generalist, urbanist, futurist, and speaker. He is a 2022-2023 urban tech fellow at Cornell Tech's Jacobs Institute, where he leads The Metaverse Metropolis — a new initiative exploring the implications of augmented reality at urban scale. He is also a senior fellow of MIT's Future Urban Collectives Lab, a senior advisor to the AI-driven location-analysis platform Climate Alpha,, and a non-resident senior fellow of the Atlantic Council's Scowcroft Strategy Initiative. He was previously the urbanist-in-residence at URBAN-X — BMW MINI's urban tech accelerator — the director of applied research at NewCities, and founding director of strategy at its mobility-focused offshoot CoMotion. Greg is also a two-time Jeopardy! champion — and the only human to go undefeated against IBM's pioneering AI, Watson.

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JAMES KOHNSTAMM

EXECUTIVE VICE PRESIDENT
ECONOMIC DEVELOPMENT

James Kohnstamm is an experienced economic development professional who is passionate about expanding economic opportunities for all. As Executive Vice President for Economic Development, Kohnstamm leads a team that advises local, national and international business leaders on the economic trends and attributes of Miami-Dade County and delivers customized services to support expanding and relocating business that are making job generating investments. As an International Economic Development Council (IEDC) Certified Economic Developer (CEcD), Kohnstamm has directly managed over 200 economic development projects that have generated over 15,000 jobs and \$3 billion of investment for Miami-Dade County. Clients include: Amazon, Blackstone, Boeing, Deloitte, Ford, JP Morgan Chase, LATAM Airlines, Microsoft, Ryder System, Spotify, Telemundo, Univision, and UPS. Kohnstamm is an ex-officio board member of the Coral Gables Florida Chamber of Commerce. Prior to joining The Beacon Council, Kohnstamm worked for The University of Miami School of Education and was a high school English and History teacher. A Seattle native, he holds a MA degree in International Administration from The University of Miami and a BA in Anthropology from Connecticut College.

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JAY PHILLIP PARKER

CEO

DOUGLAS ELLIMAN FLORIDA REGION

Real estate industry leader and veteran, Jay Phillip Parker has served as the Chief Executive Officer of Douglas Elliman's Florida region since 2013. Responsible for the advancement of a leading provider of luxury real estate services across Florida, he has successfully grown Douglas Elliman's presence in markets from Miami to Jupiter to Palm Beach, St. Petersburg, Ponte Vedra and Naples with a total of 23 offices and more than 1,100 agents. Under Jay's leadership, Douglas Elliman Florida marked a banner year in 2021 with nearly \$15 Billion in total sales volume. Jay has been a key figure in the growth of the brand, which is now represented in luxury real estate markets in 51 countries and six continents through its partnership with London-based Knight-Frank Residential. A graduate of the University of Western Ontario in London, Ontario, Canada, Jay completed the study abroad program in Tel Aviv, Israel while earning his bachelor's degree. He went on to earn his Juris Doctorate from the University of Miami School of Law in May of 1998. A member of the Florida Bar Association, Jay serves on the Board of Governors for the Miami Beach Chamber of Commerce, as President of the Executive Board of Mt. Sinai Medical Center Foundation and a member of the Miami Association of Realtors Leadership Board.

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KATRINA CAMPINS

Fox Business/Fox News Real Estate Contributor
Host of Mansion Global on Fox Business PRIMETIME!

Katrina Campins is a savvy 21st century businesswoman who speaks with genuine enthusiasm about the power of creating one's own destiny. Not only is she talking the talk, she is also walking the walk with over \$1 billion in real estate sold. Following her introduction on the national stage from her success on the 1st season of The Apprentice, Katrina has forayed her initial media exposure into a multitude of television appearances, most notably as a real estate contributor on Fox News and Fox Business, and her own television show on the Style Network "Hot Miami Listings," which she produced and starred in as well. "Hot Listings Miami" became the number #1 rated show on the network and is still airing around the world. She has also appeared and had properties featured on NBC, VH1, SITV, TOPPS TV, CNN, CNBC, ESPN, MTV, Bloomberg TV and BBC. Katrina currently hosts Mansion Global on Fox Business PRIMETIME in partnership with Dow Jones. Her career in real estate began when she "flipped" her first investment property at age 17. Katrina garnered her first six-figure commission check while still a student at the University of Miami, where she majored in International Finance and Marketing, and where she graduated with a 4.0 grade point average. In 2004, Katrina co-founded The Campins Company and has constructed an "A" list roster of clientele consisting of celebrities, athletes and entertainers with their real estate and relocation needs throughout the U.S.. Katrina is among the most visible and successful real estate professionals in the country and her sales production ranks her among the top ½ percent of REALTOR®. In demand for her knowledge and innovative business negotiations that extend far beyond the realm of real estate, Katrina has been featured in numerous publications including her recognition as realtor® magazine's "top 30 under 30" in 2004, Forbes, USA Today, NY Post, NY Times, Sport Illustrated, Ocean Drive, ESPN, Player Magazine, variety magazine, the covers of People Magazine, US Weekly, US Weekly, In Touch, and more. Katrina's courtship with television blossomed to a fast-paced love affair with the multi-faceted convergent media that has transcended the realm of real estate where she made her mark at an early age. Katrina credits the influence and guidance of Donald Trump with expanding her aspirational horizon and whereas Trump provided the catalyst for Katrina's diversification, what has followed since The Apprentice, has been the product of Katrina's intelligent business acumen and her passion for people. "Your business, your brand, must first let people know what you care about, and that you care about them." That will indeed be one of the Campins legacies. Known for her commercial prowess, negotiation skills, market knowledge and no-nonsense, results-driven approach, Katrina is re-writing the paradigm for the modern business woman, and she is doing it one idea and one person at a time. katherinedarteta@gmail.com



KEVIN PURICELLI

EXECUTIVE

MIAMI YPN/YPN GLOBAL

Kevin Puricelli is the executive for MIAMI YPN & YPN Global. MIAMI YPN has been awarded Mega Network of the year in 2017 and 2021 by the National Association of Realtors (NAR). He is dedicated to finding the best education, speakers, and events to enhance the careers of real estate professionals from all over the world. If you would like MIAMI YPN or YPN Global to be part of your real estate journey, be sure to follow @miamiypn and @ypn.global on Instagram. If you are interested in starting your own Young Professional Network or have any ideas for an event, educational topic, or social media content, he would love to hear from you. Feel free to message either IG account or by email at kevin@miamire.com.



LAURA PAMATIAN

FOUNDER

HEIGHTZERO REAL ESTATE

Backed by over 20 years of Real Estate & Development experience, we are the oldest independent advisory firm in the blockchain space to focus strictly on real estate. We offer full service step-by-step solutions for companies wanting to leverage AI and Blockchain to become more effective, more efficient, increase profitability and advance ahead of competition.

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LIZ STURROCK

CHIEF OF MLS AND INNOVATION
MIAMI ASSOCIATION OF REALTORS

Liz Sturrock is the Chief of MLS and Innovation for the 57,000-member MIAMI REALTORS, the largest local Realtor association in the nation. She is enhancing Miami's leading-edge member services offerings and technology department, resulting in expanded opportunities for member success and profitability. Sturrock is a proven technology and software leader with more than 20 years of experience in the IT industry. She was previously the Executive Director for RAMCO, a comprehensive membership data solution serving the changing needs of REALTOR organizations, and the VP of Technology for the National Association of Realtors (NAR), the largest trade group in the U.S. She is a noted expert, speaker, and mentor on technology. She has received national recognition, including most recently being named one of three "IT Security Leaders to Know" by BizTech Magazine. Sturrock has served as a mentor for NAR's REACH program, the No. 1 accelerator in real estate, for the past four years and was instrumental in Miami being named as one of only four pilot REACH labs in the nation.

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LORENZO PEREZ

2024 COMMERCIAL PRESIDENT
MIAMI ASSOCIATION OF REALTORS

An accomplished professional and entrepreneur in the real estate sector, leveraging more than 21 years of experience as the Founder and Principal Broker of Premier International Properties. This well-established firm specializes in the sale, management, and consultation of both commercial and residential properties, primarily in the South Florida area and throughout the state of Florida. In addition to his role at Premier International Properties, Lorenzo is the Founder and CEO of i3 Technology, a prop-tech company pioneering the integration of advanced technologies in the real estate industry. He is passionately engaged in implementing solutions involving social media, virtual reality, blockchain, and artificial intelligence, as he is convinced these innovations will significantly shape the future of real estate and increase its value. In his quest for continued professional growth and collaboration, Lorenzo is a member of several organizations, including the Miami Realtors Commercial and the Miami Association of Realtors. He is a Certified Commercial Investment Member (University Fast Track Member) and serves as Committee Chair of the Florida International University Hollo School of Real Estate Board. He is also the President-Elect for the Commercial Board of Governors at the Miami Association of Realtors. Beyond his professional obligations, Lorenzo is committed to giving back to the community. He actively volunteers with the Camillus House. Lorenzo is happily married to Kristine Lubian Perez, with whom he has three boys. His rich personal and professional life reflects his forward-thinking approach, global perspective, and a deep commitment to his community.



MIKE PAPPAS

PRESIDENT

THE KEYES COMPANY, INC.

Mike Pappas' impressive career spans 40 years. He is currently the president of The Keyes Company/Illustrated Properties, a Miami-based company with 50 branches and 3,300 associates and affiliates, which includes Capital Partners Mortgage, Home Partners Title, Keyes Insurance and Keyes Property Management. Under his leadership, The Keyes Company generates sales and services in excess of \$7.9 billion annually, and is one of the largest independent brokerage firms in the U.S. Pappas joined Keyes as a sales associate in 1980 and has held a variety of positions, including general sales manager, until becoming president in 1992. He has received numerous honors, including the YPO Legacy Award and the Price Waterhouse "Real Estate Up and Comer of the Year." Pappas is also a tech-forward thinker and in 2015, received the RISMedia Real Estate Tech Titan Award. Other notable recognitions include honors from The Miami Association of REALTORS® which recognized him as the Industry Leader of the Year in 2017—and he has been twice-honored as a RISMedia Real Estate Newsmaker, as a Luminary (2019) and Influencer (2021). Pappas' work ethic is unparalleled and something he never stops working to perfect. "You have to adapt," said Pappas in an interview with RISMedia earlier this year. "We had three words that were our mantra : engage, evolve and enjoy. We wanted to continue to grow in a fast-changing world and we wanted to have fun with it."

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REI MESA

PRESIDENT/CEO

BERKSHIRE HATHAWAY HOME SERVICES FLORIDA REALTY

Rei Mesa is the president and CEO of Berkshire Hathaway Home Services Florida Realty. The company, headquartered in Sunrise, serves 22 counties throughout Florida with more than 30 locations and approximately 1,600 sales professionals. The full-service brokerage company, founded in 1999, is part of HomeServices of America, the nation's premier provider of homeownership services. With more than 40 years of experience, Rei is responsible for managing all aspects of the company including strategic growth, new business development, profit and loss, and acquisitions. Rei Mesa is the past chair of the Large Residential Firms Real Estate Services Advisory Group and former Liaison for NAR's Top 75 Large Brokers and NAR's Second Century Ventures. Rei is an NAR director, and has served on NAR's Executive Committee, Corporate Investor Council, RPR Advisory Board, Realtor.com Advisory Board, and Project Upstream. Mesa was named by the Swanepoel Power 200 as one of North America's Most Powerful and Influential Residential Real Estate Industry Leaders and is one of RISMedia's Hall of Fame Real Estate Influential Newsmakers. Berkshire Hathaway HomeServices Florida Realty is a proud supporter of The Sunshine Kids Foundation, having generated more than \$4 million. www.BHHSFloridaRealty.com.

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SHAUN KILLA

CEO/ARCHITECT

KILLA DESIGN

Driven by design excellence Shaun Killa is an award-winning architect with international experience spanning over 27 years. Shaun focuses his design philosophy on innovative low carbon sustainable buildings and challenges architectural norms to create expressive and timeless forms, which has led him to design numerous highly recognisable projects including Almas Tower, Dubai Opera House, and Bahrain World Trade Centre – The world’s first large-scale integration of wind turbines on a building. In his early career he has won multiple global awards including ENR News Maker Award, New York, the Global Holcim Awards for Sustainable Construction for the Lighthouse Tower, and CTBUH Best Tall Building in the Middle East Award for Bahrain World Trade Centre. Killa Design was established in Dubai in 2015, and Shaun has worked on signature projects, including the award-winning designs for the Museum of the Future, the Address Beach Resort, W hotel Namaste, Vida Dubai Marina & Yacht Club, a 500-bed luxury Beach Resort on Jumeirah Beach, Sheybarah Island, Aykon Twin Towers, and the Office of the Future, the first occupied printed building in the world. In 2017 and in 2021, Shaun Killa was ranked number 1 as ‘Most Powerful Middle East Architect’ inclusive of winning ‘Best Architectural Firm’ in the Middle East, by Construction Week, 2020 & 2021 and ‘Boutique Firm of the Year’, at the Middle East Architect Awards, 2017. He continues to work closely with the associate partners at Killa Design on numerous projects in ensuring the highest design quality as well as providing innovative and sustainable ideas. Shaun is also a keynote speaker at multiple global conferences, inspiring architects, and developers to question the status quo and focus on sustainable buildings and masterplans to continue to improve the urban habitat, the people that live within them and aggressively reduce carbon emissions from the built environment.

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TODD NEPOLA

PRESIDENT

CURRENT CAPITAL REAL ESTATE GROUP

As President and founder of Current Capital Group, Mr. Nepola is responsible for the company's vision and long term strategic plans. Mr. Nepola follows three generations of real estate investors and developers of commercial real estate. His paternal great-grandfather came to Manhattan from Italy in 1899. He was a superintendent for over 40 years responsible for building the Holland tunnel and several of Manhattan's subway lines. Mr. Nepola's grandfather and father also were real estate investors and developers. Mr. Nepola graduated from the University of South Florida in 1994. While pursuing a career in Investment Banking, Mr. Nepola followed in his families footsteps and started acquiring investment properties and developing properties for himself. After a decade of buying, building, leasing and managing his own properties, Todd made a decision to open up his own firm. With properties throughout Florida, Mr. Nepola has opened a second office in Port St Lucie, FL in order to be even more accessible. He has been recognized as a winner of CoStars "Power Broker" award, in addition to being a member of the international council of shopping centers (ICSC). With over two decades of "hands-on" experience in acquisitions, development, leasing and management of commercial real estate, Mr. Nepola is proud to lead Current Capital Group. Mr. Nepola resides in Miami FL with his wife Alexia Nepola and is the proud father of two beautiful daughters. He is active in social and philanthropic organizations within the area. In addition, he is an active triathlete and a finisher of the Ironman triathlon.

todd@cc-reg.com - 305-467-4450



KURT J. DANNWOLF

President and Design Principal

ODP ARCHITECTS

Mr. Dannwolf is the founder and creative visionary of ODP Architecture and Design. Since its inception, he has stayed involved in all aspects of design while growing the company into one of the top mid-size firms. His holistic approach to orchestrating good design practice allows for innovative forms and spaces that speak to all.

With 28 years of experience with high-rise and mixed-use buildings, Dannwolf's career can be highlighted into tiers of size and scale - there are no blurred lines in the shadows created by The Four Seasons Hotel & Tower in Miami, the Dacom Headquarters in Korea, or the Telecom Headquarters in Buenos Aires. As Architect of record for renowned architecture firms such as Zaha Hadid Architects and Foster + Partners, Dannwolf is sought after for his hands-on approach and highly qualified team he has built over the years, dedicated to creating one-of-a-kind form that pushes the boundaries and sets the trend for others - Dannwolf understands the unspoken words of a building and the emotions associated with the sense of space.

Prior to founding ODP, Dannwolf worked for two of the world's premier high-rise architectural offices in New York, Gary E. Handel + Associates and Kohn Pedersen Fox (KPF). He received his Bachelor of Architecture at Pratt Institute, where he graduated cum laude, and received the Pratt Circle of Award for Design Excellence.

Mr. Dannwolf is a registered architect in Florida and New York and maintains NCARB certification. He has given back to the design community by being a guest juror at Florida International University and teaching design at Florida Atlantic University. Recent accolades include obtaining TCO for One Thousand Museum with Helipad, Apple Store Aventura and Paramount Miami World TCO. He has been published nationally and achieved countless awards.

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KATHERINE ARTETA

BRANCH MANAGER

LUXE PROPERTIES – PEMBROKE PINES

Katherine Arteta is the Branch Manager for Luxe Properties Pembroke Pines. She has over 17 years of sales & management experience, 8 being in the real estate industry. Her need to be fully involved in all aspects of her career led her to get involved in leadership with the Miami Association of Realtors. Here she can directly impact decisions concerning homeowner rights and provide education for agents. Her involvement has been the following: 2020-present YPN Leadership Board, 2020 YPN Educator of the Year, 2021 YPN Broward Chair, 2022 YPN President- elect, 2020- 2023 FL State Director & a proud RPAC Sterling R Major Investor. Katherine is currently on the Florida Realtors Communications committee & the National Association of Realtors Land Use Property Rights and Environment Committee. Believing you must always be growing and bettering yourself she continuously looks for the right certifications that will help enhance her clients experience. She currently holds the Short Sales and Foreclosure Resource certification, Seller Representative Specialist certification & C2EX certifications by the National Association of Realtors. Katherine loves getting involved in her community. Her past community involvement includes being a wish granter for Make a Wish, volunteering in the Radio Lollipop program at Nicklaus Children's Hospital and a past board member for the Miracle Society of Big Brothers & Big Sisters.



BERNARD ZYSCOVICH

FOUNDER & CEO

Zyscovich

Bernard Zyscovich is the founder and CEO of Zyscovich. He is an award-winning architect and published author, who is internationally recognized as a design and thought leader in holistic master planning and Real Urbanism®.

Bernard leads a transnational team of architects impacting lives around the world with innovative architecture and interior design for consumer consumption. Over 40 years ago, he founded this Miami, Florida based firm out of a passion to produce impact through ideas, aesthetic expression and technological innovation. Bernard has become an industry-wide subject matter expert on urban design, historic preservation and master planning, who incorporates character, flavor, and vision with an end result, destination. What makes Bernard's projects turn into iconic masterpieces is his keen eye for design that reinforces socio-economic, cultural and recreational possibilities. His writing on architecture and urban design has been published widely in numerous magazines. His latest book, Getting Real About Urbanism, was commissioned in 2008 by the Urban Land Institute.

Bernard has lent his expertise on his theory of Real Urbanism® to a varied group of professionals in the private and public sector, such as: the Urban Land Institute, the Florida Redevelopment Association, the Florida Institute for Government at Florida Atlantic University, the National Association of Homebuilders, the New York Metro Transit Authority TOD Coordination Council, and the National Housing and Rehabilitation Association, to name a few. He has also lectured on Real Urbanism® at Florida Atlantic University's School of Urban and Regional Planning.

A Fellow of the American Institute of Architects, Bernard is also a recipient of AIA Miami's highest honor, the Silver Medal Award, for Lifetime Achievement in Design. After studying urban design at the Università di Architettura in Venice, Italy, Bernard received his architecture degree at New York's Pratt Institute. Bernard is also the recipient of the Pratt Institute Alumni Achievement Award for Professional Accomplishment and Leadership in Architecture.

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DAVID CODDINGTON

Sr. Vice President
Business Development Greater Fort Lauderdale Alliance

David Coddington joined the Greater Fort Lauderdale Alliance in June 2010 and is the Sr. Vice President – Business Development. In his role at the Alliance, David and his team are responsible for assisting prospective national and international companies from around the world, when considering an expansion and / or relocation to Greater Fort Lauderdale. His team is also responsible for assisting local, national, and international companies already doing business in Greater Fort Lauderdale when they consider an expansion.

David's focus within the targeted industries sectors is information technology and marine industry. He is the Founder of the South Florida TechGateway – “Work in the Cloud, Live in the Sun”. The South Florida TechGateway is a regional effort to brand the strong cluster and legacy of technology companies in South Florida and to assist the continued growth of the technology ecosystem. It is a collaboration of economic development organizations, technology businesses, universities, and technology trade organization partners.

David is also a Co-Chair of the Global Business Luncheon committee for the Ft Lauderdale International Boat Show, which includes the Marine Industry Association of South Florida (MIASF), Informa, Port Everglades, Ft Lauderdale International Airport, Visit Lauderdale, and the Alliance. The luncheon is an annual VIP event on the first day of the world's largest in-water Boat Show, attracting business executives from around the globe.

dcoddington@gfalliance.org





ORGANIZING COMMITTEE

Teresa Kinney
President of the Organizing Committee

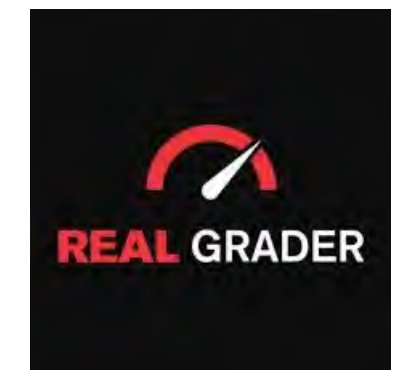
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