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MINISTRY OF COMMUNICATIONS AND INFORMATION TECHNOLOGY







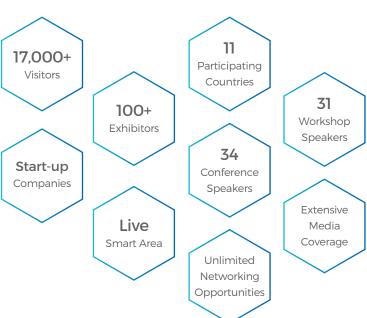
SAUDI IoT 2018 AN ASTOUNDING SUCCESS

The First Annual Saudi International Exhibition & Conference for Internet of Things was held from 28th to 30th January 2018 at Riyadh International Convention & Exhibition Center. It was organized by New Horizon, under the patronage of Ministry of Communication & Information Technology - MCIT, in alignment with the objectives of the Kingdom's Vision 2030.

Hundreds of delegates benefitted from the high-level technical conference and exhibition and got the opportunity to connect with key decision makers and technical experts directly involved in IoT. Expert speakers from the world over shared solution-based case studies and learnings from industry leaders covering technical and business challenges, latest innovations and future trends.

Enriching business opportunities, networking, knowledge sharing, upgrading with the latest industry know-how sums up the essence of Saudi IoT 2018. The event exceeded all expectations and was a spectacular success by all benchmarks, inspiring us to plan a much bigger event for 2019.

HIGHLIGHTS OF SAUDI IoT 2018







BLOSSOMING OPPORTUNITIES

THE IOT MARKET IN KSA

Saudi Arabia is investing billions of dollars into IoT infrastructure and technologies with the goal of implementing smart, advanced solutions to position the Kingdom as the global leader in IoT technologies by 2030.

Growth projections for 2018-2020 are very optimistic, with the market showing signs of resilience. The fragmented vendor environment is typical of emerging industries, with technology companies, service providers, systems integrators and telecom operators all vying for a share of the market. This scenario presents exciting opportunities for local, regional and global IoT players to build mutually beneficial partnerships.

The Kingdom sees technology as a key tool to unlock new opportunities for economic growth and to address social challenges through digital transformation. This is the driving force behind the emphasis on IoT, blockchain, AI, smart solutions and other cutting-edge technologies. KSA has already achieved success in data-driven innovation in education, energy, renewable energy, environmental management, health care, open data, smart cities, and smart manufacturing.

It is predicted that by 2020, more than 250 'things' will connect to the Internet each second, and that 99% of physical objects will connect with the IoT. Automated end-to-end business processes will enhance competitiveness across industries. Learning from the experts who drive the digital transformation that is dramatically altering different industries worldwide will help the Kingdom diversify its economy and generate more jobs for Saudi citizens. This is why technology is one of the key drivers for transformation in the Kingdom's Vision 2030.

SAUDI IoT 2019

Over twice as large as the 2018 event, to accommodate all the companies, visitors, speakers and sponsors who were unable to take advantage of the previous event More diverse areas of technology offered, with emphasis on sharing the latest IoT trends, knowledge and opportunities Strong focus on encouraging tie-ups between technology players

KEY OBJECTIVES OF SAUDI IoT 2019

- To explore the potential and benefits of IoT across all aspects of the Saudi economy
- To substantiate how IoT offers opportunities to accelerate the Kingdom's growth & economy while improving the quality of life
- To be instrumental in enabling the development and deployment of the Internet, which eventually plays a significant role in ensuring the success of IoT
- To help create comprehensive IoT strategies to ensure that the technology develops cohesively and rapidly in the region
- To enable both the private and public sectors to take full advantage of the coming wave of IoT and digital transformation
- To ensure that consumers and businesses do not face barriers in adapting to the growing demands of digital transformation
- To aggregate available technologies and devices to maximize the potential of their IoT ecosystems
- To define and implement National Strategies for the Internet of Things
- To address the challenges and threats of IoT
- To tap the opportunities presented by the latest IoT trends
- To ensure efficient device management & scalability to meet future needs and security

IF YOU WISH TO BE PART OF THE CONFERENCE SESSIONS AND WORKSHOPS, PLEASE LET US KNOW AT THE EARLIEST SO THAT WE CAN ACCOMMODATE YOUR REQUEST.





WHY YOU SHOULD PARTICIPATE IN SAUDI IoT 2019

- Catch up with your current customers
- Meet and develop new customers
- Demonstrate your technology and equipment
- Strengthen and expand your business network
- Catch the attention of leading industry experts, international media, young professionals & students
- Obtain qualified leads and opportunities
- Promote new business opportunities and alliances

HIGHLIGHTS OF SAUDI IoT 2019

Immaculate ΙoΤ Conference

Interactive Workshops

Biggest Technology **Exhibitors**

25 Countries

30,000+

Visitors

Start-up Companies

300+ **Exhibitors** JOIN THE VEHEMENT

> Expert Speakers

4

Tech

Stations

Country pavilions

Unlimited Networking Opportunities

WAVE OF TECHNOLOGY

SAUDI IoTConference 2019

The Saudi IoT Conference and Workshops will take place concurrently with Saudi IoT 2019. The conference and workshops will bring together decision makers, experts and IoT visionaries who will share the latest trends and insights.

Building on the success of the previous conclave, the Saudi IoT Conference will be a premier platform for sharing, discussing and witnessing cutting-edge research in all aspects of technology related to the Internet of Things. The Saudi IoT 2019 Conference will be the one and only authentic platform to discover how the world of IoT is redefined in the region, and how IoT is changing the everyday life and the digital journey of organizations.

At the Saudi IoT Conference, you will experience insightful keynotes, case studies and breakout sessions focusing on smart solutions and tools, technologies and resources to benefit digital transformation programs. The focus will be to discover what is ideal for the Kingdom's digital journey, allow the Internet of Things to redefine communications and eventually ignite profound business transformation.

CONFERENCE TOPICS

Blockchain Manufacturing
Smart Cities Industry 4.0

Augmented Reality Smart Transportation

Virtual Reality Supply Chain
Artificial Intelligence Healthcare

Robotics Smart Government

Smart Mobility Cyber Security
Smart Homes Energy & Utilities





Saudi IoT 2019 will showcase the latest trends and technologies in IoT from around the world. With over 30,000 expected visitors, this will be a rare opportunity for you to showcase your technology, products and services to the region's most important audiences. The exhibition is technically designed to maximize value and opportunity for every type of exhibitor.











Government

Smart Grid Telecommunications

Solutions

Hardware Manufacturer













Healthcare

Security

Energy







Computing Management



Database



Machines & Robots

SAUDI IoT FLOOR PLAN

Since the floor plan is the most vital success factor in any exhibition, our technical experts have designed a floor plan that yields the best results for you. The Saudi IoT floor plan is designed to facilitate:

- · Smartly differentiated areas for each industry
- · Meaningful face-to-face dialogues with key prospects
- · Opportunities to share/announce/launch your products & services

While we are doubling the exhibition space available for 2019, we anticipate another sell-out and request you to book your space at the earliest. If you missed the opportunity last year to exhibit at Saudi IoT, please remember that booths usually sell out in the first 2-3 months.

VISITOR PROFILE

Tech entrepreneurs, investors, industry leaders and policy makers will all congregate at Saudi IoT 2019. The event will bridge the gap between these key players and help them connect and explore opportunities to contribute to the Kingdom's digital strategies to boost economic development across sectors. The event will also bring in thousands of businesspeople who wish to explore the opportunities in IoT and build partnerships with industry leaders and startups.

BY INDUSTRY:









Hardware



Manufacturing















Administration



Media & Broadcast





PLEASE RESERVE YOUR PLACE AT THE WORKSHOPS AND CONFERENCE SESSIONS OF YOUR CHOICE EARLY - SPACES ARE LIMITED AND AVAILABLE ON A FIRST-COME-FIRST-SERVED BASIS.



AUDIENCES ARE ALREADY ENTHUSIASTIC ABOUT SAUDI IoT 2019. THE SAUDI **IOT WEBSITE REGISTERED** OVER **70,000** VISITORS JUST IN THE MONTH OF MAY.



Being a sponsor for Saudi IoT 2019 is an unmissable opportunity to be part of the region's premier IoT event. Besides promoting your technology, products and services, sponsorship will gain you wide media coverage and endless opportunities to keep your brand in the limelight throughout the event. Sponsors' logos will be featured across all media advertising, including print, audio-visual, e-media and social media channels. All this, coupled with enhanced networking opportunities, ensure that sponsors get the best ROI on their sponsorship investment.

Powered by: 275,000 USD Lead Sponsor: 190,000 USD

Digitization Sponsor: 150,000 USD

Diamond Sponsor: 135,000 USD Platinum Sponsor: 110,000 USD

Innovation Sponsor: 105,000 USD

Gold Sponsor: 95,000 USD

Silver Sponsor: 80,000 USD

Bronze Sponsor: 30,000 USD

Tech Station Sponsor: 33,000 USD

Demo Area Sponsor: 24,500 USD

Workshop Sponsor: 22,500 USD

This year, we will do our best to accommodate as many sponsorship requests as possible. To avoid disappointment, please ensure your sponsorship proposals are received in the Saudi IoT office before 15 December, 2018.

ABOUT US

NEW HORIZON for Conferences & Exhibitions is a top notch event Organizing & Management Company with its presence in Riyadh. Aptly named, New Horizon was established to explore new frontiers in conceptualizing and organizing events in Saudi Arabia. Since its founding, the company has constantly been setting benchmarks and blazing new trails for others to follow. As a Preferred Event Organizing & Management Company, we are known for designing and staging the most effective and appropriate events for Saudi audiences as well as for international audiences.



أَفق جـديـدة لتنظيم المؤتمرات والمعارض New Horizon For Conferences & Exhibitions





Redefining Communications

Co-Located Event



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