



ANEXAS CONSULTANCY SERVICES

Eminence Through Excellence

ANEXAS EUROPE | ANEXAS FZE | ANEXAS MIDDLE EAST | ANEXAS CONSULTANCY SE

COPENHAGEN, DENMARK

DUBAI, ABU DHABI, UAE

RIYADH, DAMMAN, JEDDAH, SAUDI ARABIA

BANGALORE, MUMBAI, DELHI, CHENNAI, INDIA



LEAN
SIX SIGMA
PROJECT MANAGEMENT
BUSINESS PROCESS MANAGEMENT
BALANCED SCORE CARD
DATA ANALYTICS
CPHQ
BLUE OCEAN STRATEGY
IT AND ITES
QUALITY MANAGEMENT SYSTEM AND ISO 9001
HR, FINANCE AND SOFT SKILLS TRAININGS
MANAGEMENT TRAINING AND CONSULTING SERVICES

INTRODUCTION: WHO WE ARE

Anexas is one of the fastest growing management consulting, process excellence and training organizations based in Copenhagen, Denmark, with wide presence in UAE, Kingdom of Saudi Arabia, India, US, UK, Singapore, Australia and Canada. At our core, we are a dynamic team of seasoned specialists committed to deliver optimal efficiency and sustainable business value. A leading name in the field of Lean and Six Sigma services, Anexas has duly progressed into becoming a multifaceted global consultancy in highly specialized areas of corporate management, methodology and practices. Anexas proudly offers its prolific services in a wide area of management expertise. Our mission is to build, enhance and infuse competitive advantage in organizations by guiding, mentoring, facilitating operational excellence through our services in consulting, training, process excellence, certification and resources provisioning.



LEAN AND SIX SIGMA

It is a rigorous and disciplined methodology that uses data and statistical analysis to measure and improve a company's operational performance. Six Sigma is a confirmation of an individual's capabilities with respect to specific competencies.

Anexas offers a wide range of management and process improvement consulting services tailored to suit our client's requirements. Our services in this area are distinctive because we offer a unique combination of expertise in process improvement, management and Lean Six Sigma implementation. Anexas consultants have successfully deployed Lean and Six Sigma, and trained Green Belts, Black Belts, Master Black Belts, Champions, Executives and quality professionals in many companies. Black Belts trained by Anexas are well placed in companies worldwide.

OUR CREDENTIALS AND SIX SIGMA LEADERSHIP

We are the best in what we do. Our expertise, dedicated workforce and our commitment to the clients drives our success. Our clients continue to choose us and recommend our services to others for various reasons. To list a few,

- Anexas has a proven record of high yield Lean and Six Sigma projects implementation in major MNCs across the world.
- Our process excellence, assessment and process advisory and services staff holds specialized degrees in various disciplines and have led more than 2000 six sigma process improvement projects across the globe in all the domains like manufacturing, services, banking, healthcare, logistics, IT, ITES, engineering, oil and gas, steel, petrochemicals, finance, insurance, pharmaceuticals, food, transportation, etc.
- Anexas has certified more than 50,000 Black Belts, 70,000 Green Belts and 100,000 Yellow Belts worldwide.
- Anexas is one of the few organizations in the world which conducts Master Black Belt training and certifications and has certified more than 500 Master Black Belts.

Our full time internationally recognized professionals have many years of experience in a wide variety of industries and disciplines including Six Sigma, business process management, process re-engineering and simulation, quality auditing, quality assurance and quality control.

BUSINESS PROCESS MANAGEMENT (BPM)

Anexas has implemented BPM in many client organizations. We facilitate process excellence through BPM consulting, business system assessment, process mapping, business analysis, process documentation, automation, process re-engineering, optimization and simulation for process excellence.

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DATA ANALYTICS TRAINING AND CONSULTING

Our Data Analytics training enables you to analyse the data and make powerful conclusions which can be utilised to increase profits for the organizations. Analysing the data and getting meaningful insights from that provides a competitive edge to an individual and organization.

PROJECT MANAGEMENT TRAINING (PMP) FOR PMI, US

Anexas has trained more than 5000 project professionals worldwide, who have successfully passed the PMP exam from PMI, US. Project Management is the discipline of planning, organizing and managing resources to bring about the successful completion of specific project goals and objectives. PMP certification by PMI is a confirmation of an individual's credentials as Project Manager and is recognized worldwide.

CPHQ (CERTIFIED PROFESSIONAL IN HEALTHCARE QUALITY)

Our training programs ensure that you get all the knowledge to pass the CPHQ examination conducted by National Association for Healthcare Quality. The training is provided by healthcare quality professionals with more than 15 years of experience.

BALANCED SCORE CARD

Anexas conducts Balanced Score Card training programs and also has helped many organizations in its implementation. Balanced Score Card is a management system to manage the implementation of strategy, measure the performance beyond mere financials and to communicate the vision, strategy and performance expectations to stakeholders. This includes financial, customer, process and, learning and growth measures.

BUSINESS ANALYST TRAINING AND CERTIFICATION

This certificate covers the range of concepts, approaches and techniques that are applicable to Business Analysis. It provides a foundation for the Anexas' range of specialist modular certificates in the areas of business analysis, consultancy and business change. In addition, it provides foundation-level Business Analysis knowledge for specialists in other disciplines, particularly Project Managers and System Developers.

BLUE OCEAN STRATEGY

Anexas provides Blue Ocean Strategy (BOS) Training. BOS is a framework which inspires to innovate and develop new demand and new markets to sell your products instead of fighting with competition over the same market share and satisfying the same demand which is typically done in a red ocean strategy (ROS). In our training programs, learn how to

- Make the competition irrelevant
- Innovate and develop new demand
- Break the value cost trade-off
- Move the company such that it excels both in low cost and differentiation, rather than excelling in only one of these.



SALES TRAINING

Our Sales Training is relevant to today's market, and will develop you and your team's natural instincts to be clear, memorable and confident. Our sales courses are for anyone who wants to find new customers and generate new business. It covers the following topics: how to find new customers, prospecting and business development, sales presentation skills, establishing customer needs, presenting the sales case, answering customer objections, closing the sale.

IT, COMPUTER TRAINING AND CONSULTING

Anexas conducts training programs related to IT in almost all software languages. Apart from that, basic computer trainings like MS Excel, MS Access, Macros, etc. are conducted regularly at our training centre and also in-house in the client organizations.

FMEA

We conduct one day training on Failure Modes and Effects Analysis (FMEA) and facilitate the application in real life situation. FMEA is a structured procedure for identifying and preventing as many failure modes as possible. It also improves reliability of product or service and enhances quality through prevention.

OTHER TRAINING WORKSHOPS

- Effective Time Management
- Motivational skills and self inspiration
- Emotional Intelligence for success
- Team Building and Group Dynamics
- Art of Self Discipline
- Client Interfacing Skills
- Office and Business Etiquette
- MS Excel and PowerPoint
- Communication Skills
- Presentation Skills
- Sales Training
- Effective Leadership Skills
- Team Group Dynamics and Relations
- Finance for Non Finance Managers
- Advanced Negotiation skills
- Persuasive Business Negotiation
- Effective Customer Services





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OUR WORLDWIDE CLIENTS

MANUFACTURING

ADCO (Abu Dhabi Oil Company)
Seimens
Dell
Colgate Palmolive
HP
Alessa
LAPP
Godfrey Phillips
Steel Authority of India
XEROX
Aramco
John Deere
Al Fanar
BEML (Bharat Earth Movers)
Hygenic Paper Company
Jabil
Brothers Gas
Gulf Gas
Air Bus
Semikron Electronics
Zuari Agrochemicals
NALCO

ENGINEERING, PROJECTS, DESIGN

Technip France
AES
American Engineering Services
Vignani Technologies
EADS(European Aerospace
and Defence Contractor)
DCNS France

PHARMACEUTICALS

Novozymes Denmark
Cipla
Waters
STRIDES ARCOLAB
Novartis Switzerland
ICRI

FOOD AND DRUGS

Al Safi
SFDA (Saudi Food and Drug Authority)
Akshay Patra
Herbal Life
Al Marai
Neo Foods

BANKING, FINANCE, INSURANCE

Bank Muscat
Bharti AXA
ING Vysya Bank
Al Futtaim Finance
Enxt Financials Limited
Ocwen Financials
Tata Capital Financial Services Limited
HSBC Software Development
Al Ilma Bank
Abu Dhabi Finance
Al Hilal Bank
Riyad Bank

IT, TECHNOLOGY, ITES, BPO, KPO

Hewlett Packard Globalsoft
Tech Mahindra
Emerson
Mobily Infotech
Tata BSS
Ashland
Xchanging, Canbridge Solutions
Cross Country InfoTech
ANZ Support Services India
First American
Atria Convergence Technologies
Wissen Infotech
UVJ Technologies
Allsec Technologies
Pangea3
Tesco Hindustan Services Centre

TELECOMMUNICATIONS

Reliance Infocom
Hutchison
Bharti Infratel
Mobily
ACT Broadband
Integrated Telecom Company

LOGISTICS, SHIPPING, TRANSPORTATION, SUPPLY CHAIN

DP World
Naqel
Avis
Arabian Chemicals Terminal
Geodis (IBM Company)
TCI Supply Chain Solutions
Transport Corporation of India
Maersk

HEALTHCARE

King Fahad Medical City (KFMC)
Ministry of Health (MOH), KSA
International Medical Centre
Central General Hospital, Bangkok
Armed Forces Medical Hospital
Humanitarian City Hospital
Wadi-Ad-Dawasir Militray Hospital
National Guard Hospital
Al Jazeera Hospital
King Khaled Eye Specialist Hospital
King Saud Medical City
Vikram Hospital

OTHER SERVICES

G4S
DTSS
CQA BEML
Fujitsu Consulting
Lawand Marketing & Consultancy
Gulf Gas Marketing
Centum Learning
HR Gravity
Bue Ocean Market Intelligence
Intelligent Energy Solutions

EDUCATION, INSTITUTES

IIPM
Mahatma Gandhi Institute
IMR college
Gousia College of Engineering
Mahavir Jain college
R V college of Engineering
Symbiosis Institute of CS
AIBM
ICRI
Aureole Institute of Management
SICSR
Spicer College
Mumbai School of Business
MGM's Institute of Management
IBMR College

*And many more....
More than 25,000 participants have been
trained by Anexas of more than 100
nationalities*

EUROPE

Anexas Denmark, 6
Sondersovej 2B, 8240,
Risskov, Denmark
Tel: +455 282 3007

UAE

Anexas FZE ,PO Box
16111, RAK FTZ, UAE
Phone : +971 5083 68495
+971 5628 90725

KINGDOM OF SAUDI ARABIA

Anexas Consulting, Clearwave, A-6
Abanemay Center
Mosad Al Angree Street, Riyadh, KSA
Phone : +966 5427 31565
+966 5668 53987

INDIA

Anexas Consultancy SE. Pvt. Ltd.
#111, 17th B Main, 11th Cross, 4th Sector
HSR Layout, Bangalore 560102, India.
Phone : +91 080 2572 5374 / 2572 5379
+ 91 98803 20968 / 87627 80122